



AIRPORTS COUNCIL  
INTERNATIONAL



CANADIAN AIRPORTS COUNCIL  
CONSEIL DES AÉROPORTS DU CANADA

**2018**

**ACI-NA/CAC**

**CANADIAN AIRPORT MEMBERSHIP  
PROSPECTUS**

THE **VOICE** OF AIRPORTS®

## WELCOME

The Canadian Airports Council (CAC), a division of Airports Council International-North America, and the name through which ACI-NA operates in Canada, is the voice for Canada's airports. Formed in 1992, as the devolution of airports to local control from Transport Canada was beginning, the CAC has established itself as the reliable and credible federal representative for Canadian airports on a wide range of significant issues and concerns. Canada's airports are engines for economic development in the communities they serve and one of their most important elements of local infrastructure.

## ACI-NA GETS RESULTS

- ACI-NA is your **advocate** ensuring airports have the financial resources to meet the needs of passengers and their communities.
- ACI-NA is your **watchdog**, pushing back on over-reaching and costly federal regulations and legislation.
- ACI-NA is your **representative**, standing up for airports to make sure that government agencies work with you when developing and implementing security and facilitation measures.
- ACI-NA is your **expert** on key airport issues and policies—from the environment to security, safety to legal issues, and from NextGen to airport finance.
- ACI-NA is your **source** for valuable data, analysis, and benchmarking information to improve airport efficiency and reduce costs.
- ACI-NA is your **resource** for professional development, training and networking.

## MEMBER BENEFITS

Join ACI-NA today and get the advocacy, representation and industry information and analysis that you need as an airport operating in North America. Whether you are the director of a general aviation, small, medium or large airport; hub or non-hub - an ACI-NA membership provides its member airports with services that strengthen their abilities to serve their passengers, customers and communities.

### Impact & Educate

Help shape policy and legislation by working with ACI-NA committees and initiatives.

### Gain Insight

Access accurate, timely, and in-depth information and analysis on the latest issues, developments and opportunities affecting airports and the aviation industry.

### Connect

Engage with your colleagues from other airports to share ideas, concerns and information through ACI-NA's conferences, committees, discussion forums and webinars.

### Members-Only Benefits

Receive quarterly industry and membership news from Centerlines and a daily amalgamation of headlines through Daily Clips.

## CANADIAN AIRPORT MEMBERSHIP DUES

Dues for Canadian Airport Members are based on a function of an airport’s total passengers (pax). The passenger levels are accounted for through the determination of an airport’s “traffic units” (TUs). For the determination of traffic units, a TU is assigned for each of the following:

- Each enplaned passenger = 1 TU
- Each deplaned passenger = 1 TU

Dues levels are based on total TUs (pax) at an airport for the year in which a full year of traffic data is available from ACI World Traffic Reports (i.e. 2018 membership dues are based on 2015 traffic data since the information is calculated in the October/November time period).

2016 Traffic Units	Dues Calculation	2018 Dues Amount	2019 Dues Amount
Zero - 200,000 [Local airports]	Flat Fee	\$1,613	\$1,725
200,001 - 1,000,000 [Regional airports (A)]	Flat Fee	\$3,763	\$4,025
1,000,001 - 3,000,000 [Regional airports (B)]	Flat Fee	\$15,060	\$16,100

## NEW MEMBER INFORMATION

Please complete this portion of the application with the official corporate name and address you wish to use for your membership.

### CORPORATE INFORMATION

Organization: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City, State/Province: \_\_\_\_\_

Zip/Postal Code: \_\_\_\_\_ Country: \_\_\_\_\_

Main Telephone: \_\_\_\_\_ Main Fax: \_\_\_\_\_

Website: \_\_\_\_\_ IATA Codes: \_\_\_\_\_

Total 2016 Enplanements and Deplanements: \_\_\_\_\_ Date: \_\_\_\_\_

### REPRESENTATIVES INFORMATION

Please complete as thoroughly as possible. The information you provide will be used to update the ACI-NA/ACI databases and membership directories. Please select **two** representatives from your organization to be contacts for ACI-NA.

#### Official Representative (primary contact)

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Company \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City, State/Province: \_\_\_\_\_

Zip/Postal Code: \_\_\_\_\_ Country: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

#### Alternate Representative (alternate contact)

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Company \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City, State/Province: \_\_\_\_\_

Zip/Postal Code: \_\_\_\_\_ Country: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

## CAC COMMITTEE REPRESENTATIVE

The Canadian Airports Council offers members the opportunity to participate in the association's **committees and work groups**, which focus on key operational domains that are critical to airport operations. The CAC's committees and work groups include:

- **Environment Committee** assists in managing ever-changing regulatory requirements.
- **Facilitation Committee** deals with unique passenger facilitation challenges, particularly on border issues.
- **Financial Affairs Committee** offers coordination and resources to address policy, regulatory, operational and technical issues as they relate to airport financial affairs.
- **Operations, Safety & Technical Affairs Committee** keeps abreast of everyday operational matters and regulatory requirements.
- **Planning, Development & Infrastructure Committee** collaborates on planning and physical infrastructure projects.
- **Security Committee** collaborates on security matters, including matters involving airports and the Canadian Air Transport Security Authority.
- **Small Airports Caucus** is a policy committee that focuses on the unique needs of Canada's small airports.
- **Large Airports Caucus** is a policy committee that focuses on the unique needs of Canada's large airports.



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Please assign a representative to each committee (Primary Contact) to stay abreast of current events, recent developments and timely information in the industry.

CAC COMMITTEES	REPRESENTATIVE NAME & EMAIL
Environment Committee	_____
Facilitation Committee	_____
Financial Affairs Committee	_____
Operations, Safety & Technical Affairs Committee	_____
Planning, Development & Infrastructure Committee	_____
Security Committee	_____
Small Airports Caucus	_____

## COMMITTEE REPRESENTATIVE

ACI-NA Canadian Members are strongly encouraged to participate on ACI-NA Committees which are relevant to their respective businesses. It is extremely beneficial and important that you assign a representative (Primary Contact) to these 14 committees. Committee members regularly receive updates on committee activities. Please click on the committee names below for additional committee information.

U.S. COMMITTEES	REPRESENTATIVE NAME & EMAIL
Air Cargo	
Air Service	
Business Diversity	
Business Information Technology	
Commercial Management	
Environmental Affairs	
Facilitation	
Finance	
Human Resources	
Legal Affairs	
Marketing & Communications	
Operations & Technical Affairs	
Public Safety & Security	
Risk Management	

## MEMBERSHIP PRICING

All memberships are corporate. The company is considered the member and benefits are extended to all of the Member Company's employees. Membership is on a calendar year basis, beginning January 1 and ending December 31. Membership must be renewed each year. Membership Benefits become effective upon receipt of full dues payment.

## PAYMENT

Please email your completed application form [memberservices@aci-na.org](mailto:memberservices@aci-na.org) and/or fax it to **202-330-5030**.

If you have an electronic fax service, you may send your completed form to our secured email address at **12023305030@efaxsend.com**.

If you have any questions about completing this form, or general membership or ACI-NA questions, please contact Veronica S. Gerson, Director of Member Services, at **202-293-4547** or by email at [memberservices@aci-na.org](mailto:memberservices@aci-na.org).

Once your application has been processed, an invoice will be generated and sent to you for payment.

Association dues are invoiced annually and are due upon receipt of invoice. Once remitted, payments are non-refundable.

Form and payment may also be submitted via mail to:

ACI-NA  
c/o T9641  
P.O. Box 9641 STN A  
Toronto, ON M5W 1P8  
CANADA