



FBO Redevelopment Project

The Santa Barbara Airport (SBA) currently has two Fixed Based Operators (FBO): Atlantic Aviation and Signature Flight Support. These FBOs provide management services to the general aviation community and provide fueling services to the general, charter, and commercial aviation industries. SBA's future FBO Redevelopment Project aims to redefine the property boundaries of these services while considering the growth of future SBA facilities.

As part of the redevelopment process SBA intends to engage in a formal Request for Proposals (RFP) solicitation process for selection of potentially new FBOs at SBA. As part of the first phase of the FBO selection process for the East FBO Redevelopment Site, SBA is issuing a Request for Qualifications (RFQ) for Fixed Based Operators. SBA will invite those qualified entities that respond to the RFQ and meet the minimum standard qualifications to submit proposals during the RFP solicitation for the East FBO Redevelopment Site.

Those entities that wish to submit proposals as part of the future RFP solicitation process for the East FBO Redevelopment Site must participate in the RFQ process (<https://vendors.planetbids.com/portal/29959/bo/bo-detail/144907>). Those entities that wish to participate in the RFQ process must register with **PlanetBids** (<https://vendors.planetbids.com/portal/29959/portal-home>), the City of Santa Barbara's online bidding platform.

[LINK TO RFQ](#)

([HTTPS://VENDORS.PLANETBIDS.COM/PORTAL/29959/BO/BO-DETAIL/144907](https://vendors.planetbids.com/portal/29959/BO/BO-DETAIL/144907))

To participate in the RFQ process and to be automatically notified of the RFQ when it is issued, entities must be registered as a vendor using at least one of the following category codes:

Code	Category
3500	Aircraft & Airport Equipment, Parts & Schedules
90500	Aircraft & Airport Operations
90606	Airports (Lighting, Fueling, Nav aids) , Architectural
91817	Aviation Consulting
95803	Airport Management Services
95826	Construction Management Services
97500	Rental or Lease Services of Agricultural, Aircraft, Airport...

We encourage you to monitor this page for any updates, including but not limited to, any changes to the RFQ issuance date.

Once the RFQ has been issued, entities are not to contact any City personnel with questions or clarifications concerning the RFQ. Any such action could lead to disqualification from the RFQ process. All questions pertaining to the RFQ must be submitted through the PlanetBids Vendor Portal for review and response.

Entities needing assistance with their registration may contact PlanetBids directly at (818) 992-1771 or may email the [City's Purchasing Division](#).

The Santa Barbara Airport does not discriminate on the basis of disability in admission to, access to, treatment of, or employment in its programs, services, and activities.

Project Contact

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