

ADVERTISEMENT INFORMATION ONLY

Solicitation Type and Name: **Request for Proposals - Food Service and Retail Concessions for San Antonio International Airport**

Solicitation Number: RFP 26-073; RFx 6100019609

Description: This RFP will provide the City's Aviation Department with concession packages for multiple food & beverage, and retail spaces throughout the new Terminal C at the San Antonio International Airport. The City intends to award approximately 37,174 square feet of concession space for the lease, operation, management, and/or sublease of concession operations. The RFP will consist of four concession packages, including two food and beverage, one retail package, and one duty free package.

Applicable Product Categories:

90534 Concessions, Airport: Food

90535 Concessions, Airport: Gift Shops, Specialties

Date Issued: July 10, 2026

Due Date & Time: September 23, 2026, 11:00 a.m. Central Time

Pre-Submittal Conference: Pre-Submittal Conference will be held at 9:00 a.m., Central Time, on **July 28, 2026**, in-person at the Airport Center. Attendance at the Pre-Submittal Conference is optional but highly encouraged.

In-Person Pre-Submittal Conference will be held at:

**Airport Center, Boeing Conference Room (3rd floor)
10100 Reunion Pl,
San Antonio, TX 78216**

A networking event hosted by the Airport's Small Business Office will be held immediately after the event at the Airport Center.

Please go to this link to **register for the Pre-Submittal Conference no later than July 22, 2026.**

<https://forms.office.com/g/yzFMYaNkT9>

Staff Contact Person: Adrianna Broniszewski, Procurement Specialist III,

Adrianna.Broniszewski@sanantonio.gov

Evaluation Committee Voting Members:

Jeff Coyle, Assistant City Manager, City Manager's Office

Alex Lopez, Assistant City Manager, City Manager's Office

Jesus H. Saenz, Jr., IAP, Director of Airports, Aviation Department

Elisa Lyke, Interim Assistant Director of Finance & Administration, Aviation Department

Deborah Omowale, CEO, San Antonio AA Community Archives and Museum

Major General Angie Salinas, CEO, Girl Scouts of South Texas

Brian Morris, Director of Sales & Marketing, JW Marriott

Mario Bass, President & CEO, Visit San Antonio



Pursuant to Section 011 – Restriction on Communications and in accordance with and as authorized by Section 2-61 of the City Code, the following restrictions on communications apply to this solicitation: Respondents are prohibited from contacting 1) City officials, as defined by §2-62 of the City Code of the City of San Antonio, regarding the RFP or proposal from the time the RFP has been released until the contract is posted for consideration as an agenda item during a meeting designated as an A session; and 2) City employees from the time the RFP has been released until the contract is approved at a City Council “A” session.

Exceptions to the Restrictions on Communications:

Respondents may submit written questions concerning this RFP to the Staff Contact Person listed below until **4:00 p.m., Central Time, on August 4, 2026**. Questions received after the stated deadline will not be answered. All questions shall be sent by e-mail. Questions submitted and the City’s responses will be posted with this solicitation.

Adrianna Broniszewski, Procurement Specialist III
City of San Antonio, Finance Department – Procurement Division
Adrianna.Broniszewski@sanantonio.gov

To view this solicitation, go to the SAePS portal; <https://supplierservice.sanantonio.gov/iri/portal>. If you have not completed the City’s SAePS Vendor Registration, you must do so in order to view the solicitation and submit a response. Once you have logged on to the SAePS portal, click on “My Bids” (first), if not viewable then click “Other Bids” (to view all already published competitive bids). Vendor Guides & Support can be accessed from this link:

<https://www.sa.gov/Directory/Departments/Finance/About/Divisions/Procurement/Resources/Guides-Support>

TO REGISTER: You will need to complete the vendor registration by accessing the SAePS Vendor Registration at

<https://www.sa.gov/Directory/Departments/Finance/About/Divisions/Procurement/Become-a-Vendor>.

Questions regarding registration may be submitted to Vendor Support at (210) 207-0118 or by email at vendors@sanantonio.gov with “SAePS Portal” on the subject line so this can be expedited.

