

REQUEST FOR PROPOSALS (RFP) - Management, Operation, and Development of Fixed Based Operator (FBO) at Montgomery Regional Airport (MGM)

Project Title:

Management, Operation, and Development of FBO at Montgomery Regional Airport

Reference Number:

N/A

Issuing Organization:

Montgomery Airport Authority
4445 Selma Highway
Montgomery, AL 36108

Procurement Contact:

Loyd Jenkins, Interim Executive Director
Email: FBORFP@flymgm.com

Open Date:

June 2, 2025

Status:

Open for Submission

Mandatory Site Visit & Pre-Proposal Conference:

July 11, 2025, 9:00 AM – 12:00 PM CST
Montgomery Regional Airport
Rotunda Conference Room
4445 Selma Highway, Montgomery, AL 36108

Question Due Date(s):

- Initial Comment Period: June 2, 2025 to July 1, 2025 at 3:00 PM CST
- Final Comment Period: August 1, 2025 to August 30, 2025 at 3:00 PM CST

Proposal Close Date:

October 30, 2025 at 11:59 PM CST

Project Description:

The Montgomery Airport Authority (MAA) is soliciting proposals from qualified firms for the management, operation, and development of Fixed Based Operator (FBO) services at Montgomery Regional Airport (MGM). The successful Proposer will enter into an FBO Services Agreement to provide high-quality services, including fueling, hangar management, and customer service, at

Authority-owned facilities on the West Ramp. This opportunity includes options for capital investment and long-term partnership under Alabama's Airport P3 legislation to modernize and optimize FBO operations.

Supporting Documents

1. **MGM-ALP-2023-SIGNED.pdf**
Title: Montgomery Regional Airport – Airport Layout Plan Update (October 2023)
2. **Final Draft - Hangar Assessment Nov 1-2022.pdf**
Title: Facility Hangar Assessment – Montgomery Regional Airport (Final Draft, November 1, 2022)
3. **MGM-Minimum-Standards-Approved.pdf**
Title: Minimum Standards for Commercial Aeronautical Activity Providers – Montgomery Regional Airport (Approved March 2024)
4. **MGM - TAF Quick Data Summary Report.pdf**
Title: APO TAF Quick Data Summary Report – Montgomery Regional Airport (2023 Scenario)
5. **MGM - Technical Memo for 2023 TAF.pdf**
Title: Technical Memorandum for 2023 TAF – Explanation of TAF Terminology and Forecasts for Passenger Enplanements and Commercial Operations
6. **MGM_PMP_Final_Report_100324.pdf**
Title: 2023 Pavement Management Program Implementation – Montgomery Regional Airport (Final Report, October 2024)

Click here to view RFP- <https://flymgm.com/doing-business/>

Click here to submit vendor packet -

https://forms.office.com/Pages/ResponsePage.aspx?id=1eBKzUXj8029fHBTfJFC-doXR8I97BBGmpmRD93_UzNURU5MSllaOU41QzVBRkswUFBaMjdYNjExUCQlQCN0PWcu