

REQUEST FOR LETTERS OF INTEREST
Off-Airport Inflight Catering Services for Airlines
Fresno Yosemite International Airport (FAT)
City of Fresno

The City of Fresno, Airports Department (City), is soliciting Letters of Interest (LOI) from companies able to provide Off-Airport Inflight Catering Services for Airlines (Catering) at Fresno Yosemite International Airport (FAT). In seeking companies to operate at FAT, City desires to provide Inflight Catering Services to our Airline partners.

BACKGROUND

FAT is a small hub airport, and the primary commercial airport that serves the central San Joaquin Valley in California, with a catchment area of six (6) counties. In calendar year 2024, 2,672,881 passengers traveled through FAT. Eight branded airlines, including two international carriers, serve FAT. The eight branded airlines are: Alaska, Allegiant, American, Delta, Southwest, United, AeroMexico and Volaris.

MINIMUM QUALIFICATIONS

To be considered respondents must:

- Have at least five (5) years operating a commercial catering company.
- Have a full commissary kitchen with proper Health Department paperwork. If Proposer opts to build a new facility, a longer term is negotiable.
- Ability to provide a minimum of 100-200 meals per day with the ability to increase as flights increase.
- Maintain a fleet that includes proper refrigeration needed to transport meals from the kitchen to the airport for delivery into the aircraft.
- Be willing and able to commit to a multi-year contract with City for services at FAT.

SUBMITAL REQUIREMENTS

The LOI shall be limited to one page.

Letters of Interest must include:

1. Name of company, brief description and background of the company.
2. Statement attesting that the company meets all Minimum Qualifications stated above.
3. Contact information for a representative of the company authorized to respond to follow-up questions and requests from the City.

Letters of Interest must be addressed to and received by the City of Fresno as specified below no later than 3:00 PM PST, April 3, 2025.

Email: FYIProperties@fresno.gov

This is not a solicitation to operate at FAT, and there will be no obligation on the part of the City of Fresno to enter into any type of agreement with respondents. It is merely intended to gauge the level of interest beyond current service levels at FAT.