

## NOTICE INVITING PROPOSALS

Electronic proposals will be received by the office of the Purchasing Manager of the City of Fresno, all in accordance with the Specifications for:

### **Request for Proposals for Non-Exclusive On-Airport Rental Car Concessions at Fresno Yosemite International Airport Request for Proposals No. 12501615**

The City of Fresno is soliciting proposals for up to four (4) non-exclusive on-airport rental car concessions at Fresno Yosemite International Airport. This request is for a five (5) year agreement with one additional five (5) year optional extension for a possible total of ten (10) years. For incumbent proposers, if selected, a Restated Agreement for the Service Facility will be completed for a five (5) year term with one additional five (5) year term for a total of ten (10) years. For new entrant proposers, if selected, a new Agreement for the Service Facility will be completed for a five (5) year term with one additional five (5) year option for a total of ten (10) years. All Proposers must have a minimum of 3 years' experience under the current business name of similar scope and size.

The City may award concessions to up to three (3) most qualified and responsive Incumbent Proposers submitting the highest Incumbent Minimum Annual Guarantee (MAG) proposal amount for the First Agreement Year and up to one (1) most qualified and responsive New Entrant Proposer submitting the highest New Entrant Minimum Annual Guarantee (MAG) proposal amount for the First Agreement Year.

The RFP forms, Instructions to Proposers, copies of plans and/or specifications may be obtained from the Office of the Purchasing Manager (phone 559 621-1332) via the City's web site: <http://www.fresno.gov>, "*Business*", "*Doing Business*", "*Bid Opportunities*".

#### **Proposals must be submitted electronically via Planet Bids.**

**Proposals are to be submitted electronically using Planet Bids no later than 3 p.m. on Tuesday, April 29, 2025, at which time they will be publicly opened and recorded. Join the bid opening meeting at <https://fresno.zomgov.com/j/1619517892> or call (669) 254-5252, meeting ID 161 951 7892.**

The City of Fresno hereby notifies all Proposers that no person shall be excluded from participation in, denied any benefits of, or otherwise discriminated against in connection with the award and performance of any contract on the basis of race, religious creed, color, national origin, ancestry, physical disability, mental disability, medical condition, marital status, sex, age, sexual orientation or on any other basis prohibited by law.

A virtual pre-proposal conference will be held at **10 a.m. on Thursday, April 10, 2025**. Prospective Proposers are welcomed to attend since City Staff will be present to answer any questions regarding the Specifications. Join the meeting by going to <https://fresno.zoomgov.com/j/1611511032> or call 1-669-254-5252, Meeting ID: 161 151 1032.

Services of an interpreter and additional accommodations can be made available. Requests for accommodations should be made at least five working days but no later than 48 hours prior to the scheduled meeting/event. Please contact the Procurement Specialist listed on the cover at 559-621-1332 or email [Purchasing@fresno.gov](mailto:Purchasing@fresno.gov)

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The City of Fresno Airports Department, in accordance with the provisions of Title VI of the Civil Rights Act of 1964 (78 Stat. 252, 42 USC §§ 2000d to 2000d-4) and the Regulations, hereby notifies all Proposers that it will affirmatively ensure that any Agreement entered into pursuant to this advertisement, Disadvantaged Business Enterprises and/or Airport Concession Disadvantaged Business Enterprises will be afforded full and fair opportunity to submit Proposals in response to this invitation and will not be discriminated against on the grounds of race, color, or national origin in consideration for an award.

The City of Fresno reserves the right to reject any and all proposals.