



REQUEST FOR PROPOSALS

SERVICES FOR

OPERATIONS, MAINTENANCE AND BAGGAGE HANDLING CONTROLS FOR
THE BAGGAGE HANDLING SYSTEMS (BHS)

AND

OPERATIONS AND MAINTENANCE OF THE PASSENGER BOARDING BRIDGES
(PBB)

AND

(OPTIONAL) OPERATIONS AND MAINTENANCE OF ESCALATORS

JANUARY 2025

II. INTRODUCTION

The Authority is requesting proposals until **February 03, 2025**, from companies or firms capable of providing the required services for Baggage Handling Systems (BHS), and/or Passenger Boarding Bridges (PBB), and/or Escalators, as further described in this RFP. Details of the Scope of Services are attached in **Appendices A, B, and C**. The point of contact for all submissions and correspondence regarding this RFP is John Coon, jcoon@flyavl.com. Proposals for this RFP must be submitted via mail no later than **05:00PM EASTERN TIME (ET) on February 03, 2025** to:

Greater Asheville Regional Airport Authority
ATTN: John Coon, BHS/PBB/E RFP
61 Terminal Drive, Suite 1
Fletcher, NC 28732

An electronic copy of the proposal, in addition to the hard copy, may be sent via email to John Coon at jcoon@flyavl.com no later than **05:00PM EASTERN TIME (ET) on February 03, 2025**.

Companies or firms responding to this Request for Proposal (RFP) are expected to have extensive, recent, and direct experience in the operation, inspection, troubleshooting, maintenance, service, upkeep, emergency and general repairs of airport baggage handling systems and BHS controls, and/or aircraft passenger boarding bridges, and/or experience in escalator operations and maintenance.

It is the intent of the Authority to enter into an agreement with a single company or firm to provide all of the services outlined in this RFP under a single contract. However, the Authority, in its sole discretion, reserves the right to award separate contracts to different companies or firms to provide the required services on each type of system if deemed in the Authority's best interest. Companies or firms are permitted to submit a proposal for one or more of the services outlined in this RFP.

A **mandatory** pre-proposal meeting to review the RFP and answer questions regarding the project will be held on **January 21st at 09:00AM ET**. The meeting will be held virtually via Microsoft Teams. As the facility is still under construction, an onsite visit or attendance of the pre-proposal meeting in person will **not** be required. At the time of the meeting, there will be no PBBs or Escalators installed. The BHS equipment will be installed, however, mechanical, electrical, and controls will not yet be completed. If companies are interested in a site visit, it will be conducted following the pre-proposal meeting, however, it is **not** required for companies to attend. If companies plan to attend in person or participate in the site visit, please contact John Coon at jcoon@flyavl.com.

It is the policy of the Authority that Disadvantaged Business Enterprises (DBE's), certified by the State or another recognized agency in accordance with 49 CFR Part 26, shall have the

maximum opportunity to compete for awarding of contracts as professional, technical and non-technical service providers to the Authority.

The Authority shall award a purchase Agreement without regard to race, religion, color, creed, national origin, gender, age or handicapping condition. The Authority's procurement contracts are subject to the requirements of North Carolina law, and all other agencies having jurisdiction including the federal government. The contract(s) for this project will be awarded in accordance with the applicable laws of North Carolina.

Questions regarding the RFP should be directed to John Coon at jcoon@flyavl.com. Changes to the terms, conditions, or specifications stated in this RFP will be documented in a written addendum issued by the Authority, and will be posted on the Airport website's RFP-RFQ-RFB page portal, <https://flyavl.com/about-the-airport/doing-business-with-avl/rfp-rfq-rfb>.

Information regarding the Checked Baggage Inspection System (CBIS) may be deemed Sensitive Security Information, therefore, will only be distributed to firms demonstrating experience and knowledge of checked baggage inspection systems. Companies will be required to comply with all Transportation Security Regulations regarding Sensitive Security Information (SSI) and are not to distribute the drawings to those without a need to know. Specifics of the CBIS are not to be distributed for public view.

III. BACKGROUND

The Airport is owned and operated by the Authority, an independent governmental entity in North Carolina. GARAA is presently undertaking a Terminal Modernization Program, which will replace the existing 63-year-old, 7 gate, 115,000 SF terminal building, with a new 12 gate, 275,000 SF terminal building. The new terminal building is being constructed in phases over the footprint of the existing structure, and different portions of the new building will be commissioned at different times over the next several years in phases. As each major phase of the new structure is commissioned, a portion of the overall new baggage handling system, passenger boarding bridges, and escalators will be commissioned with it.

PHASE 1

Phase 1 of the Terminal Modernization Program will include the North Concourse gates with 6 PBBs, up to two (2) mobile boarding bridges, and partial BHS system including 1 make-up unit, two (2) baggage claim units, and the CBIS. **Estimated commissioning date: May 2025.**

PHASE 2

Phase 2 will include the South Concourse gates and remaining PBBs, BHS, makeup unit, and one possible additional baggage claim unit. **Estimated commissioning date: January 2027.**

Note: *The terminal project contractor has contracted with Brock Solutions to provide controls for the BHS system for the first year of operation as part of the construction project.*