



Finance Track Agenda

Subject to Change

MONDAY, JUNE 10, 2024

- | | |
|------------------------------------|--|
| 7:30 AM – 4:30 PM | Registration |
| 7:30 AM – 8:15 AM | Networking Breakfast |
| 8:15 AM – 4:30 PM | Finance Committee Workshop |
| 8:15 AM – 8:30 AM | Welcome and Opening Remarks
Tracy Borda , <i>Chief Financial Officer</i> , Philadelphia International Airport; 2024 <i>Chair</i> , ACI-NA Finance Committee |
| 8:30 AM – 9:30 AM
1 CPE Credit | Strategic Planning and Performance Management Working Group
Chaired by Bryan Benefiel , <i>Deputy General Manager and Chief Financial Officer</i> , Hartsfield-Jackson Atlanta International Airport

Preliminary results of the ACI-NA Annual Financial Benchmarking Survey
J’Maine Chubb, CFO, Greater Toronto Airports Authority
John Dillon, Director of Finance & Risk Management, San Diego County Regional Airport Authority |
| 9:30 AM – 10:30 AM
1 CPE Credit | Accounting and Financing Working Group
Chaired by Abel Palacios , <i>Vice President, Finance</i> , Dallas Fort Worth International Airport |

10:30 AM – 11:00 AM

Networking Break

11:00 AM – 12:15 PM
1.5 CPE Credits

Financial Regulatory Implications Working Group

Chaired by **Chris Wimsatt**, *Deputy Director, Finance and Administration*, Sacramento County Airport System

Pablo Nüesch, *General Counsel*, Airports Council International – North America

Annie Russo, *Chief Political and Congressional Strategy Officer*, Airports Council International – North America

12:15 PM – 1:30 PM

Networking Lunch

1:30 PM – 2:45 PM
1.5 CPE Credits

Airport and Airline Business Working Group

Chaired by **Tony Conza**, *Vice President, Finance*, Tampa International Airport
Alexander Holzrichter, *Head, Regulatory Affairs (Infrastructure and System Partnerships)*, Lufthansa Group

Join us for a captivating discussion between the Head of Regulatory Affairs for Lufthansa Group and the Chair of the ACI-NA Airport and Airlines Business Working Group. Delve into the intricate dynamics of airport economics, airline relations, rates and charges, and financial regulations on a global scale. Gain invaluable insights and actionable lessons tailored from the Lufthansa Group specifically for North American airports. Don't miss this opportunity to enhance your understanding and navigate the complexities of the aviation industry with expertise from two seasoned professionals.

2:45 PM – 3:15 PM

Networking Break

3:15 PM – 4:30 PM
1.5 CPE Credits

Finance Committee Meeting

Chaired by **Tracy Borda**, *Chief Financial Officer*, Philadelphia International Airport; *2024 Chair*, ACI-NA Finance Committee

- Welcome and Opening Remarks (5 minutes) – Borda
- Legislative Update (5 minutes)
- Capital Market Overview(30 minutes)
 - Kevin Carney, *Managing Director*, Wells Fargo
- ESG Taskforce Update (5 minutes)
 - Chris Poinsatte, *EVP & CFO*, Dallas Fort Worth International Airport
- Canadian Update(5 minutes)
- ACIWorld Economics Committee Update (10 minutes)
- Open Discussion and Announcement of 2024-2025 Event Schedule (remaining time)

4:30 PM – 5:30 PM

Finance Committee Steering Group Meeting

5:30 PM – 6:30 PM

Welcome Reception

TUESDAY, JUNE 11, 2024

8:00 AM – 4:00 PM

Registration

8:00 AM – 9:00 AM	Networking Breakfast
9:00 AM – 9:30 AM	Welcome and Opening Remarks
9:30 AM – 10:30 AM 1 CPE Credit	General Session 1: AI and You. How and Why You Will Naturally Co-exist Rocky Ozaki, Founder & CEO, NoW of Work
10:30 AM – 11:00 AM	Networking Break
11:00 AM – 12:00 PM 1 CPE Credit	<p data-bbox="519 483 1185 514"><i>Joint Session: Business Diversity and Finance Committees</i></p> <p data-bbox="519 514 1185 546">Environmental, Social, and Governance (ESG) Reporting</p> <p data-bbox="519 577 1380 840">Investors, insurance companies and rating agencies are asking more questions about ESG when airports sell bonds and look for insurance. Only a few airports issue annual ESG reports, while most do not know what information to track and report. ACI-NA established a Task Group to develop potential ESG metrics to help airports understand what they might consider tracking even if an airport does not publish an ESG report. The panel will discuss the current ESG disclosure environment and the importance of collecting and including small and minority business information.</p> <p data-bbox="519 871 1380 934">Moderated by Melinda Pagliarello, <i>Managing Director, Environmental Affairs, ACI-NA</i></p> <p data-bbox="519 934 1380 997">Christopher Poinatte, <i>Chief Financial Officer / Executive Vice President, Finance & ITS, Dallas Fort Worth International Airport</i></p> <p data-bbox="519 997 860 1029">Sheri Ernico, <i>Director, Jacobs</i></p>
11:00 AM – 12:00 PM 1 CPE Credit	<p data-bbox="519 1060 1266 1092"><i>Joint Session: Finance and Commercial Management Committees</i></p> <p data-bbox="519 1092 1104 1123">Managing Airport Access through Access Charges</p> <p data-bbox="519 1155 1380 1480">Join us for a dynamic conference session delving into the pressing challenges and innovative solutions in managing airport ground access amidst technological evolution and urbanization. Explore how access charges can become crucial tools in shaping vehicular flow, mitigating congestion, and navigating disruptors like automated vehicles. Uncover key strategies in congestion management, sustainability initiatives, and adaptation to technological disruptors. Gain insights into diverse charging mechanisms and their impact on optimizing traffic flow and promoting eco-friendly transportation. Don't miss this opportunity to be at the forefront of ground access management innovation!</p> <p data-bbox="519 1512 1380 1575">Moderated by Cody G. Bauman, <i>Director of Properties, Greenville-Spartanburg International Airport</i></p>
12:00 PM – 2:00 PM	Networking Lunch
2:00 PM – 3:15 PM 1.5 CPE Credits	<p data-bbox="519 1701 828 1732">CIP and Strategic Planning</p> <p data-bbox="519 1764 1380 1900">As existing airport infrastructure continues to age and traffic volumes continue to recover, airport operators face decisions about how much they must invest to maintain physical assets, renovate facilities, and/or build new facilities. This session will look at ways to make those decisions strategically, share best</p>

practices and lessons learned from different size U.S. and Canadian airports, and explore tools to help airports get there.

Moderated by **Bryan Benefiel**, *Deputy General Manager and Chief Financial Officer*, Hartsfield-Jackson Atlanta International Airport

Michael Biel, *Deputy CFO*, Denver International Airport

J'Maine Chubb, *CFO*, Greater Toronto Airports Authority

Maria Kim, *Chief Financial Officer*, Gerald R. Ford International Airport Authority

3:15 PM – 3:45 PM

Networking Break

3:45 PM – 5:00 PM

1.5 CPE Credits

Airport Risk Management Best Practices: Trends, Benchmarks, and Tools

In this session, attendees will gain invaluable insights into the dynamic landscape of airport risk management. Expert speakers will provide a comprehensive update on the airport insurance market, shedding light on recent trends and developments. Furthermore, attendees will be briefed on the pivotal role of the Insurance Benchmarking Working Group within the ACI-NA Risk Management Committee, highlighting ongoing benchmarking efforts aimed at enhancing industry-wide risk assessment practices. Additionally, the session will spotlight relevant aviation risk management reports from the Airport Cooperative Research Program (ACRP), offering attendees valuable resources to optimize their risk mitigation strategies and operations. Join us to stay ahead in navigating the complexities of aviation risk management.

Moderated by **Tatiana Starostina**, *Chief Financial Officer*, Los Angeles World Airports

Jerry DeLoach, *Chief Risk Officer, Office of Enterprise Risk Management*, City of Atlanta – Department of Finance

Ella Rice Moultrie, *Risk, Safety and Health Manager*, Charlotte Douglas International Airport

Catherine Wells, *Principal Consultant, West Coast Practice Leader*, Albert Risk Management Consultants

WEDNESDAY, JUNE 12, 2024

8:00 AM – 4:00 PM

Registration

8:00 AM – 9:00 AM

Networking Breakfast

9:00 AM – 10:00 AM

1 CPE Credit

General Session 2: Generation Them: Navigating a Multi-Generational Workforce

Kristen Scroggin, *Managing Partner and Lead Trainer*, genWHY Communications Strategies

10:00 AM – 10:30 AM

Networking Break

10:30 AM – 12:30 PM

2 CPE Credits

Airport Finance Roundtables by Hub Size

Large Hub

This roundtable will focus on the following issues:

- Navigating the next economic downturn in the midst of major large hub expansions
 - Alternative Financing Mechanisms
 - Maintaining your bond ratings in an environment of economic uncertainty, lack of increases in AIP funding or increase in the PFC
- Trends in Airline Agreements vs Rates by Ordinance
- Big data: Critical or Cliché? How is your airport using data to make decisions.

Moderated by **Marge Basrai**, *EVP & CFO, Metropolitan Nashville Airport Authority*

Moderated by **Brian Butler**, *Chief Financial Officer, Salt Lake City International Airport*

Medium Hub

This session is an opportunity to discuss with your peers current trends in airport accounting and finance, human resources or other topics that the Medium Hub Airport group would like to discuss. Please come with questions for your peers. Topics may include:

- Applying for and administering federal stimulus (BIL, ARPA, CRRSAA, CARES, Concessions Relief Programs)
- Current trends in airline rates and charges
- Employee recruiting/ retention/ benefits
- Evolving trends and future of airport finance
- Ground Transportation Business Agreements (Transportation Network Companies, Peer-to-Peer Car Sharing)
- . . . and anything else you would like to discuss

Moderated by **Brandy James**, *Chief Financial Officer, Charleston County Aviation Authority*

Moderated by **Jason Snowden**, *Chief Financial Officer, Omaha Airport Authority*

Small / Non-Hub

This session is an opportunity to discuss with counterparts at small or non-hub airports. The successes and challenges at smaller airports are similar to, but at the same time different from, larger airports. The session will be in a casual discussion format with no topic off limit, and will include these topics for example:

- *Your most recent Airline Agreement Negotiation / Consultation*
- *Rates and Charges including Capital Planning*
- *Transportation Network Companies and the effect on Parking*
- *Staffing and Organization*
- *ARPA Concession Relief Plan*
- *Roundtables – updates at the respective airports*

Please come with any questions or topics you want to discuss.

Moderated by **Marsha Johnson**, *Deputy Director, Airport Finance and Administration, Tallahassee International Airport*

Moderated by **Jarred Roenker**, *Chief Financial Officer*, Norfolk Airport Authority

Canadian

This roundtable will focus on the following issues:

- *AIF MOA and airline consultative process – update*
- *Canadian airports privatization & CTA review – update and discussion*
- *CAIS reporting feedback and input –discussion*
- *Data and Performance Monitoring Working Group (DPMWG)*
- *IFRS update*
- *Roundtable – updates at the respective airports*

Moderated by **J'Maine Chubb**, *Chief Financial Officer*, Greater Toronto Airports Authority

Moderated by **Chris Phelan**, *Senior Vice President, Policy, Industry and Government Affairs*, Canadian Airports Council

12:30 PM – 1:30 PM

Networking Lunch

1:30 PM – 2:45 PM
1.5 CPE Credits

Roundtable with Airlines

Join us for an insightful Airlines Roundtable where airline representatives share crucial updates with airport stakeholders. Discover trends, insights, and collaborative strategies to navigate challenges and enhance airport-airline relations. Don't miss this opportunity to gain valuable perspectives and forge meaningful connections with airline representatives.

Moderated by **Tony Conza**, *Vice President, Finance*, Tampa International Airport

Moderated by **Eric Smith**, *Partner*, Kaplan Kirsch & Rockwell

Jeremy Brandon, *Regional Director, Airport Affairs*, Delta Air Lines

Charles Breer, *Senior Director, Airport Affairs*, Sun Country Airlines

Alexander Holzrichter, *Head, Regulatory Affairs (Infrastructure and System Partnerships)*, Lufthansa Group

Karen Jackson, *Senior Manager, Airport Affairs*, American Airlines

Steve Sisneros, *Vice President of Airport Affairs*, Southwest Airlines

2:45 PM – 3:15 PM

Networking Break

3:15 PM – 4:30 PM
1.5 CPE Credits

Joint Session: Finance and Human Resources Committees

Performance Management: What is the True Value of Having Such a System in Place

Human Resources Performance Management Systems (HRPMS) play a crucial role in optimizing organizational efficiency, including enhanced employee engagement, streamlined feedback processes, and data-driven decision-making. But there are many challenges in implementing HRPMS such as resistance to change, data privacy concerns, and system compatibility issues. This session delves into the benefits and challenges of HRPMS, assisting attendees in determining whether they are worth integrating into their airport organization.

Moderated by **Michael Hill**, CFO, Charlotte Douglas International Airport

5:30 PM – 6:00 PM

Awards Gala Reception

Business or cocktail attire suggested

6:00 PM – 9:00 PM

Awards Gala Dinner

Business or cocktail attire suggested

Continuing Professional Education (CPE) Information

Conference workshops are all Group-Live.

Not all of the sessions at this conference are eligible for CPE credits. Please check the individual session you wish to attend to ascertain the number of credits available.

Conference Learning Objectives:

Participants will be able to:

- Determine business practices favorable to an airport's business relationships with airlines.
- Identify potential accounting rule changes and implications to financial reporting.
- Identify financial impacts of existing and proposed federal policies.
- Determine potential impacts due to capital market changes.
- Apply global best practices in airport management.
- Apply strategic planning methods and identify performance management improvements.

Course Level: The course level is intermediate. Conference workshops are designed for individuals with a basic understanding of airport industry concepts and issues.

Prerequisite: Basic knowledge about airport business and financial management.

Advance Preparation: None

Conference participants are eligible to receive up to 18.5 hours of Finance CPE credits.



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