



**ACI-NORTH AMERICA and ACI LATIN AMERICA-CARIBBEAN
Air Cargo Joint Meeting
World Trade Center • Miami, FL
Air Cargo Americas
November 2, 2023**

AGENDA

- 3:00 PM – 3:30 PM **Welcome and Introductions**
Milton De La Paz, Chair, ACI-NA Air Cargo Committee and Vice President, Airline Relations, Dallas Fort Worth International Airport
- Jorge Rosillo, Chair, ACI-LAC Air Cargo Committee, and CEO, Terminal de Cargas de Guayaquil
Dr. Rafael Echevarne, Director General, ACI-LAC
- 3:30 PM – 4:00 PM **Air Cargo in Canada, United States and Latin America: Opportunities and Challenges**
Janik Gagne, Senior Manager - Cargo Revenue and Network Planning, Air Canada Cargo
- 4:00 PM - 5:20 PM **Discussion of Common Issues**
Moderator: Patrick Haley, Vice Chair, ACI-NA Air Cargo Committee
- How to attract air cargo service?
 - How to increase cargo revenue?
 - What is in the tonnage?
 - Carrier impact from forced move from MEX to NLU
- 5:20 PM – 5:30 PM **Future Meetings and Other Business**
Patrick Haley, Vice Chair, Air Cargo Committee
- 5:30 PM **Adjourn**