

SPONSORSHIP OPPORTUNITIES

Get recognized as an airport industry market leader.

As a sponsor, you get to demonstrate your company's value to attendees while they learn and network.

Sponsoring ACI-NA meetings and events offers your company a prime opportunity to network with existing clients and showcase your company's goods and services to prospective customers in YOUR target market.

ACI-NA's Airports@Work Conference brings together the most complex facets of airport operations and the passenger journey — safety, security, environment, technology, and technical affairs for a collaborative discussion about today's challenges and tomorrow's opportunities. Take advantage of this one-of-a-kind opportunity to get your brand in front of airports from across the United States and Canada.





2024 AIRPORTS@WORK SPONSORSHIP MENU

Sponsorship Benefits	Platinum Plus	Platinum	Diamond	Gold
Access				
Full conference complimentary registrations Advanced and final attendee list in Excel format 2 weeks prior to the event and I week after the event	4 √	3 √	2 ✓	0
Exhibit & Networking				
10' x 10' exhibit space in the Networking Lounge All meal functions, breakfast, lunch, and welcome reception	✓	\checkmark	\checkmark	
Brand Awareness				
Sponsor designation on company attendee badges	\checkmark	\checkmark	\checkmark	\checkmark
Verbal recognition during opening session	\checkmark	\checkmark	\checkmark	\checkmark
Logo on signage in high traffic areas	\checkmark	\checkmark	\checkmark	\checkmark
Logo Positioning				
Conference website	\checkmark	\checkmark	\checkmark	\checkmark
Select conference emails	\checkmark	\checkmark	\checkmark	\checkmark
Signage in registration area	\checkmark	\checkmark	\checkmark	\checkmark
Display screens during conference	\checkmark	\checkmark	\checkmark	\checkmark
Thought Leadership				
Blog post featured on ACI-NA's website	✓	✓	✓	
Exclusive Opportunities (choice of one)				
Welcome Reception Logo-branded napkins and option to place branded giveaway items at sponsored event. Work with ACI-NA on other customized options.	✓			
Lanyards Logo-branded lanyards distributed to attendees at registration	✓			
Hotel Key Cards Logo-branded keycards distributed to all attendees in the hotel block	✓			
Wi-Fi Ability to choose wi-fi name and/or password used by all conference attendees	√			
Hotel Drink Tickets Logo-branded hotel lobby bar drink tickets for all attendees	✓			
Customized Attendee Experience Ability to offer a giveaway and/or offer an attendee experience near registration		\checkmark		
Networking Breakfast (exclusive to one per day) Work with ACI-NA on customized options for breakfast		\checkmark		
Networking Lunch (exclusive to one per day) Work with ACI-NA on customized options for lunch		\checkmark		
Networking Break (exclusive to one per day) Work with ACI-NA on customized options for the break		\checkmark		
Grab-and-Go Snacks (exclusive to one per day) Work with ACI-NA on customized options for snacks		\checkmark		
Hotel Room Drop Provide a hotel room drop for conference attendees within the ACI-NA room block		✓		
Investment	\$15,000	\$10,000	\$5,000	\$2,500

2024 AIRPORTS@WORK SPONSORSHIP MENU

WHY SPONSOR?

- Amplify your brand and product visibility
- Leverage our position within the airport community
- Enhance your corporate profile
- Connect with airport leaders

ATTENDEE DEMOGRAPHICS

ACI-NA's Airports@Work Conference brings together all facets of airport operations and the passenger journey, allowing you to engage with decision-makers and build valuable connections. The 2023 Airports@Work Conference welcomed over 600 attendees.

CUSTOMIZATION OPTIONS

Looking for something different? Customization is always an option. Contact Karynna Baresel at sponsorship@airportscouncil.org to start the conversation.

LEARN MORE ABOUT ACI-NA SPONSORSHIP OPPORTUNITIES

Contact Karynna Baresel at **sponsorship@airportscouncil.org** to secure your sponsorship and/or to discuss additional opportunities.

