

The City of San José (City) invites interested parties (Proposers) to submit proposals (Proposals) for General Aviation aeronautical services for the Norman Y. Mineta San José International Airport (Airport and/or SJC).

The City and the Airport is issuing this RFP to invite qualified Proposers to submit Proposals for the lease and operation of General Aviation services at 1210 Aviation Avenue, San José, CA 95110 (“Premises”). The Premises was originally constructed in the late 1980’s/1990’s and operated by Hewlett Packard Enterprise (HPE) as a private corporate hangar facility pursuant until the ground lease by mutually terminated on January 24, 2023.

The awarded Proposer may conduct Commercial Activities and non-Commercial Activities in the Premises. For the purposes of this RFP, a “Commercial Activity” is either a FBO or a SASO (as defined in Sections 5, 6, and 7 of the Airport’s Minimum Standards) or other aviation-related service or manufacturer.

The Airport will not accept or consider Proposals from Proposers wishing to provide full-service Fixed Based Operator (FBO) services, as defined in the Airport’s Minimum Standards, as such use would be inconsistent the planned use approved by the Federal Aviation Administration (FAA) unless the FBO is currently operating at the Airport. Specialized Aviation Service Operator (SASO) services as defined in the Airport’s Minimum Standards may be proposed in the Premises, but the planned use must be limited to Non-Commercial Activities such as corporate/private hangar development and operations, a corporate/private maintenance facility, etc., and the SASO services must be approved by the Director of Aviation.

This Request For Proposals (RFP) is posted at Biddingo (<https://www.biddingo.com/sanjose>), a third party online platform for the advertisement of government quotes, bids and proposals, and also at <https://www.flysanjose.com/contract-opportunities>.

The Schedule is as follows:

RFP Issue Date:	June 5, 2023
Non-Mandatory Pre-Proposal Conference & Site Tour	June 22, 2023, at 11:00 AM PDT
Deadline for Questions and/or Objections	June 30, 2023, by 3:00 PM PDT
Addendum/Final Answers Posting (if any)	July 13, 2023
Request for Proposal Due Date:	August 3, 2023, by 3:00 PM PDT
Anticipated Interviews (if any)	August 17, 2023
Anticipated Announcement of Award	August 24, 2023
City Council Action	September 19, 2023
Anticipated Begin of Contract	October 1, 2023