

## Notice of Intent for Competitive Negotiations (NOI) No. 32311RR Rhode Island T. F. Green International Airport Food & Beverage Opportunities

The Rhode Island Airport Corporation (RIAC), owner and operator of Rhode Island T. F. Green International Airport (Airport), through this Notice of Intent for Competitive Negotiations ("NOI") process, is soliciting proposals from qualified parties (Proposers) for the purpose of financing, designing, constructing, operating, and managing "first-class" Food & Beverage restaurant location(s) at the Airport.

Locations subject to this NOI shall be made available on an individual and/or "package" basis up to the entirety of the Food & Beverage program as may be proposed by interested parties, rather than a "master concessionaire" arrangement (whereby a Proposer would typically be required to undertake the entirety of the Food & Beverage operation at the Airport). By way of examples, a Proposer may submit a response for a single operational location, such as a quick-serve dining location, while another Proposer may submit a response for a coffee/bakery location and a fast food location in the Food Court, and a third Proposer may propose on the entirety of the program.

The focus of this solicitation is to update and enhance RIAC's existing programs, while continuing to provide first-class amenities to the traveling public. RIAC wishes to maximize participation in the Airport's Food & Beverage program by local and regional operators. To promote and continue to provide this level of first-class service, RIAC has established the following objectives for the Airport's Food & Beverage offerings:

- 1. Improve the passenger travel experience and provide the highest level of customer service
- 2. Incorporate "open architecture", where capable, utilizing quality finishes that capture the spirit of Rhode Island (please refer to "Capital Investment' on Page 7 for additional design guidance).
- 3. Provide creative design elements that foster a bright and open atmosphere, with an emphasis on the facades and "curb appeal" of the concepts to be developed
- 4. Provide a diversity of concepts and offerings
- 5. Provide seamless provision of amenities during transition
- 6. Update offerings based on changing passenger needs throughout the lease term
- 7. Maximize revenue

<u>Mandatory Pre-Proposal Meetings and Site Tours</u> are scheduled for 9:00AM EST on February 24, 2023, and March 3, 2023. Interested parties must complete and submit a visitor badge application in order to attend either meeting. The visitor badge application is provided as Attachment to this NOI. Please note that proposals may only be submitted by proposers who attend the mandatory pre-proposal meeting. Proposers need only attend one of the meetings—attendance at both is not required.

This NOI in its entirety may be downloaded from the RIAC website at: www.flyri.com/riac/procurement