



**REBID REQUEST FOR PROPOSALS  
FOR  
CONCESSIONS OPPORTUNITY  
AT DETROIT METRO AIRPORT  
FOR  
MANAGED CONCESSION SERVICE FOR  
AUTOMATED RETAIL (SPECIALLY VENDING)  
“START UP” PROGRAM  
SOLICITATION NO. 230158**

Action	Date	Time
RFP issued	12/21/2022	N/A
*Pre-Proposal Meeting	01/11/2023	2:00 PM
Proposal Question Deadline ( <a href="mailto:Purchasing.questions@wcaa.us">Purchasing.questions@wcaa.us</a> ) Reference RFP #230158 in all emails	01/18/2023	2:00 PM
Proposal Deadline	02/15/2023	2:00 PM
Anticipated Board Meeting Approval	04/19/2023	N/A

**\* Pre-Proposal Conference:** In lieu of an onsite meeting, a virtual Zoom Pre-Proposal Meeting concerning this RFP will be held. Contractors shall submit a list of potential virtual participants via email to [purchasing.questions@wcaa.us](mailto:purchasing.questions@wcaa.us) by **January 10, 2022, close of business**. The list should include the participant's name, company name, and phone number.

**Join Zoom Meeting**

<https://wcaa-us.zoom.us/j/86741422335?pwd=cVMwS040VWxIVFlrUVFvcGhHZzR6dz09>

Meeting ID: 867 4142 2335

Passcode: 230158

One tap mobile

+13126266799,,86741422335#,,,,\*230158# US (Chicago)

+16465588656,,86741422335#,,,,\*230158# US (New York)

Dial by your location

+1 312 626 6799 US (Chicago)

+1 646 558 8656 US (New York)

+1 301 715 8592 US (Washington DC)

+1 669 900 9128 US (San Jose)

+1 253 215 8782 US (Tacoma)

+1 346 248 7799 US (Houston)

Meeting ID: 867 4142 2335

Passcode: 230158

Find your local number: <https://wcaa-us.zoom.us/j/kdh6uplrwf>

**Response Submittal Location:** [www.bidnetdirect.com/mitn/wayne-county-airport-authority](https://www.bidnetdirect.com/mitn/wayne-county-airport-authority)  
Registration and Submittal technical assistance: 1-800-835-4603  
Monday – Friday, 8:00 am – 7:30 pm (Eastern Time)  
*Free and paid subscription registration options available*

Procurement Contact: Darwin Hadley, Solicitation Manager  
Phone: (734) 247-7900, Fax: (734) 955-5648  
[purchasing.questions@wcaa.us](mailto:purchasing.questions@wcaa.us)

***All questions regarding this RFP must be submitted to the Procurement Contact at the above number and email address. Contact concerning this RFP with any other employee, officer or Board Member of the Airport Authority is not permitted during the solicitation process.***

**DESCRIPTION:** Proposals are being solicited for the purpose of entering into a concession agreement for Managed Concession Services to operate, manage, maintain and provide customer service for an Automated Retail/Specialty Vending Start Up Program at Detroit Metro Airport. The contract term for this concession opportunity will be effective upon the date of Board approval and will end five (5) years from Date of Beneficial Occupancy based on the installation of the first vending unit.

***It is the Bidder's responsibility to obtain and view all solicitation documents and addenda issued by the Wayne County Airport Authority Airport Authority for this RFP.***

This RFP, all attachments and addenda are available via the Michigan Intergovernmental Trade Network (MITN) website at <https://www.bidnetdirect.com/mitn/wayne-county-airport-authority>, which is also where all Proposals must be uploaded and submitted through. Free and paid subscription registration options available. The documents may also be accessed via the Wayne County Airport Authority website at: [Solicitations | Wayne County Airport Authority \(metroairport.com\)](https://www.metroairport.com), and then clicking on the desired solicitation name. No contact with other Airport Authority employees, officers or Board members regarding this document is permitted throughout the solicitation process.