



Network: ACINA  
Password: airports21

Updated: November 3, 2021



## FINANCE WORKSHOP

*Sunday November 7, 2021  
Reno-Sparks Convention Center / Room: TBC*

### SUNDAY, NOVEMBER 7, 2021

7:30 AM – 6:30 PM

#### **Registration**

8:00 AM – 9:00 AM

#### **Networking Breakfast**

9:00 AM – 9:10 AM

#### **Opening and Welcoming Remarks**

Speaker: Damian Brooke, Executive Vice President of Finance and Procurement, Tampa International Airport, 2021 Chair, ACI-NA Finance Committee

Host Airport: Randall Carlton, Chief Finance and Administration Officer, Reno-Tahoe Airport Authority

9:10am – 10:00am

#### **Session 1: State of the Airport and Airline Industry (1 CPE Credit)**

Moderator: Damian Brooke, Executive Vice President of Finance and Procurement, Tampa International Airport

Speakers: John Heimlich, Vice President and Chief Economist, Airlines for America (via Zoom)  
Patrick Lucas, Vice President, Economics, Airports Council International (ACI) World (via Zoom)

10:00 AM – 10:30 AM

#### **AM Networking Break**

10:30 AM – 11:10 AM

#### **Session 2: Summary of the ACI-NA Annual Financial Benchmarking Survey for FY2020 Results (0.5 CPE Credits)**

Speaker: Rob Palmer, Vice President, Finance & CFO, YYC Calgary International Airport

11:10 AM – 12:00 PM

#### **Session 3: Capital Market Update (1 CPE Credit)**

Moderator: Basil Dosunmu, Senior Vice President and Chief Financial Officer, Finance and Administration, Greenville- Spartanburg International Airport

Speakers: Neal Attermann, Director, CITI Group Global Markets  
Kurt Forsgren, Managing Director, Sector Lead, S&P Global Ratings

- 12:00 PM – 1:00 PM     **Networking Lunch**
- 1:00 PM – 2:15 PM     **Session 4: Planning for long-term capital development and funding under uncertainty (1.5 CPE Credit)**
- Moderator: Greg Richardson, Deputy General Manager and Chief Financial Officer, City of Atlanta Department of Aviation, Hartsfield-Jackson Atlanta International Airport
- Speakers: Damian Brooke, Executive Vice President of Finance and Procurement, Tampa International Airport  
Kathleen Sharman, CFO, Greater Orlando Aviation Authority
- 2:15 PM – 3:00 PM     **Session 5: FAA Update (0.5 CPE Credit)**
- Moderator: Kathleen Sharman, CFO, Greater Orlando Aviation Authority
- Speaker: Dave Cushing, Executive Manager, Airports Financial Assistance Division, FAA (via Zoom)
- 3:00 PM – 3:15 PM     **PM Networking Break**
- 3:15 PM – 3:30 PM     **Finance Professional of the Year Awards Ceremony**
- MC: Chellie Cameron, CEO, Philadelphia International Airport
- 3:30 PM – 4:45 PM     **Session 6: Employee Recruitment, Retention and Compensation (1.5 CPE Credit)**  
The COVID-19 crisis hit the aviation industry particularly hard, and somewhat unique from other industries. As a provider of essential aeronautical services, airports employees are critical as operations remain open during a pandemic.
- As the pandemic has progressed, all business sectors have experienced recruitment, retention and compensation challenges like never before. This is forcing all businesses, including airports, to re-envision the way they hire, retain and compensate employees. This session will highlight common challenges experienced across the aviation industry and discuss options for supporting employee well-being in an effort to reduce health care costs, improve productivity, decrease absenteeism and improve employee recruitment and retention.
- Moderator: Henrietta Brown, CFO, New Orleans International Airport
- Speakers: Peter Gargiulo, President, 4QD Strategy Consulting, LLC  
Brian Miles, Vice President, Human Resources, Tampa International Airport  
Rob Palmer, Vice President, Commercial, Strategy & CFO, Calgary International Airport  
Laura Rhoad, SPHR, Chief Human Resources Officer, Lee County Port Authority  
Robin R. Strasser, CPA, Director of Administration & Finance, Fort Wayne-Allen County Airport Authority
- 4:45 PM – 4:50pm     Closing remarks
- Speaker: Greg Richardson, Deputy General Manager and Chief Financial Officer, City of Atlanta Department of Aviation, Hartsfield-Jackson Atlanta International Airport; Vice Chair, ACI-NA Finance Committee

### Continuing Professional Education (CPE) Information

Conference workshops are all Group-Live.

**Not all of the sessions at this conference are eligible for CPE credits. Please check the individual session you wish to attend to ascertain the number of credits available.**

#### **Conference Learning Objectives:**

Participants will be able to:

- Determine business practices favorable to an airport's business relationships with airlines.
- Identify financial impacts of existing and proposed federal policies.
- Determine potential impacts due to capital market changes.
- Apply global best practices in airport management.
- Apply strategic planning methods and identify performance management improvements.

**Course Level:** The course level is intermediate. Conference workshops are designed for individuals with a basic understanding of airport industry concepts and issues.

**Prerequisite:** Basic knowledge about airport business and financial management.

**Advance Preparation:** None

**Conference participants are eligible to receive up to 6 hours of Finance CPE credits.**



ACI-NA is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its website:

[www.nasbaregistry.org](http://www.nasbaregistry.org).

For more information regarding administrative policies such as refunds, cancellation and complaints, please contact Liying Gu at [lgu@airportscouncil.org](mailto:lgu@airportscouncil.org).

#### ***Mark Your Calendars!***

**2022 ACI-NA Airport CFO Summit  
Feb.24-25, 2022  
Orlando, FL**

**2022 Business of Airports Conference  
June 6-8, 2022  
Phoenix, AZ**