## NOTICE TUCSON AIRPORT AUTHORITY REQUEST FOR PROPOSALS AIRPORT FINANCIAL CONSULTING SERVICES

The Tucson Airport Authority (TAA) is seeking written proposals (Proposals) and interest from Airport Financial Consultants to provide professional services as follows:

- A. Provide analysis and support to TAA as needed in managing its current Airport-Airline Use and Lease Agreement that expires September 30, 2021, including negotiating potential extensions and amendments.
- B. Provide insight, guidance, and analysis in developing a new Airport-Airline Use and Lease Agreement. This will include an assessment of organizational requirements, evaluation of alternative agreement types and development of a financial model(s) to calculate rates and charges and assess fiscal impact on TAA, airlines serving TUS and potential new-entrant airlines. Manage the process and timeline and participate in airline negotiations as required.
- C. Provide all necessary financial analysis and modeling for new and amended Passenger Facility Charge applications and airport revenue bond issues.
- D. Provide timely analysis and support on other miscellaneous airport issues as they arise. This may include, but is not limited to, cost allocations, long-term capital planning, and rental car rates and charges methodology.
- E. Help assess various business development opportunities, to include analysis on fiscal impacts, regulatory compliance, and general risk assessment.

A non-mandatory pre-proposal meeting will be held Thursday, April 29, 2021 at 1:30 p.m. local Tucson time, via WebEx. Please contact Kathy Myers, <u>kmyers@flytucson.com</u>, for a WebEx invitation to the Pre-proposal meeting.

Proposals must be received by 2:00 p.m. local Tucson time on May 12, 2021. Proposals received after that time will not be accepted.

A copy of the Request for Proposals (RFQ) may be obtained by contacting Kathy Myers via e-mail at <u>kmyers@flytucson.com</u>.

TAA encourages proposers to voluntarily seek out subconsulting opportunities with certified Disadvantage Business Enterprises

To view the Notice regarding this opportunity visit our website, www.flytucson.com.