

Matchmaking Event
for Airport Concessions Solicitations:

AVN RCS 21-018 | AVN RCS 21-023 | AVN RCS 21-025
Lounge | Retail | Food & Beverage



PHX

FASTPITCH

Tuesday, April 27, 2021

9:30am – 4:30pm (local Phoenix time)

Duration subject to change based on interest.

Meeting will be held via WebEx

FIRMS MUST REGISTER TO PITCH

Pitcher Requirements:

- 3-Minute Maximum Video Submission submitted to busopps.aviation@phoenix.gov by **April 19, 2021 at 4:30pm (local Phoenix time)**
- Video Submissions **MUST** be compatible with YouTube file formats and clearly identifies company and product
- To submit via email please ensure the video is no more than 150MB. If larger, please submit an email request to busopps.aviation@phoenix.gov no later than **April 15, 2021 at 5pm (local Phoenix time)** for an alternate (3-Minute video) form of submission

FOR PRIMES AND SMALL BUSINESSES:

Primes who register via Eventbrite will receive access to video submissions from Small Business partners and good and services providers pitching their products in 3-minutes or less explaining why you should consider them for your team!

<https://phx-fastpitch2021.eventbrite.com>

REGISTRATION CLOSSES AT 12PM (LOCAL PHX TIME)

ON WEDNESDAY, APRIL 21, 2021

FIRMS DO NOT HAVE TO BE CERTIFIED TO PITCH OR ATTEND
PITCHES FOR CONSTRUCTION AND A/E OPPORTUNITIES WILL NOT BE ALLOWED