

## MEMBERSHIP LEVELS

Please select the appropriate membership categories from those below based on the airport related business revenue criteria. Airport related business revenue is defined as unadjusted gross revenue collected or received that is derived from doing business at an airport or with an airport or airport sponsor.

### ACI-NA WORLD BUSINESS PARTNERS

Members in the World Business categories automatically receive member benefits in the other ACI Regions and ACI World.

Platinum Plus	Airport related business revenue in North America is above \$120 million per year.	\$25,000
Platinum	Airport related business revenue in North America is between \$80 million and \$120 million per year.	\$18,068
Diamond	Airport related business revenue in North America is between \$10 million and \$80 million per year.	\$12,155
Gold	Airport related business revenue in North America is between \$2.5 million and \$10 million per year.	\$6,680
Silver	Airport related business revenue in North America is under \$2.5 million per year.	\$3,285
Airport Related Business	This category exists for companies which do not meet the criteria listed above, but directly do business with or at an airport through contracts or agreements, e.g. companies doing business with the FAA, TSA or other federal agencies, etc.	\$4,490

### ACI-NA ASSOCIATES

Members in the ACI-NA Associates categories will receive benefits in North America only.

Small Business	Airport related business revenue in North America is under \$1.5 million per year and either: less than five years in aviation OR less than seven employees total.	\$1,916
Sole Proprietor	Airport related business revenue in North America is under \$500,000 per year, and no more than one employee total.	\$728
Government & Nonprofit	Associations, universities, state or local government entities.	\$788

### ADDITIONAL COMPANIES

ACI-NA members who acquire additional stand-alone companies (with separate financials with airport related business revenue) may add these organizations to their membership for a flat fee.	\$5,000
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# 2021 WORLD BUSINESS PARTNER/ASSOCIATE MEMBERSHIP PROSPECTUS

Airports Council International - North America

## NEW MEMBER INFORMATION

Please complete this portion of the application with the official corporate name and address you wish to use for your membership.

### CORPORATE INFORMATION

Organization: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City, State/Province: \_\_\_\_\_

Zip/Postal Code: \_\_\_\_\_ Country: \_\_\_\_\_

Main Telephone: \_\_\_\_\_

Organization Web Site: \_\_\_\_\_

Date: \_\_\_\_\_

### REPRESENTATIVES INFORMATION

Please complete as thoroughly as possible. The information you provide will be used to update the ACI-NA/ACI databases and membership directories. Please select **two** representatives from your organization to be contacts for ACI-NA.

Official Representative (primary contact)

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Company \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City, State/Province: \_\_\_\_\_

Zip/Postal Code: \_\_\_\_\_ Country: \_\_\_\_\_

Telephone: \_\_\_\_\_

Email: \_\_\_\_\_

Alternate Representative (alternate contact)

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Company \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City, State/Province: \_\_\_\_\_

Zip/Postal Code: \_\_\_\_\_ Country: \_\_\_\_\_

Telephone: \_\_\_\_\_

Email: \_\_\_\_\_



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## COMPANY DESCRIPTION

Please submit a brief description of your company. Information will be used in various ACI-NA publications. Limit description to 50 words or less.

Description:

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## COMMITTEE REPRESENTATIVE

ACI-NA Members are strongly encouraged to participate on ACI-NA Committees which are relevant to their respective businesses. It is extremely beneficial and important that you assign a representative (Primary Contact) to these 14 committees. Committee members regularly receive updates on committee activities. Please click on

Air Cargo	<hr/>
Air Service	<hr/>
Business Diversity	<hr/>
Business Information Technology	<hr/>
Commercial Management	<hr/>
Commissioners	<hr/>
Environmental Affairs	<hr/>
Facilitation	<hr/>
Finance	<hr/>
Human Resources	<hr/>
Legal Affairs	<hr/>
Marketing & Communications	<hr/>
Operations & Technical Affairs	<hr/>
Public Safety & Security	<hr/>
Risk Management	<hr/>

## PRODUCT/SERVICE CATEGORIES

Please select the categories that best describe the product, service, or equipment that your business represents. This listing will be used in the ACI-NA Annual Membership Directory.

### Airside Services

- Air Traffic Control
- Aircraft Arresting Systems
- Airfield Lighting
- Fixed Base Operator
- Gate Maintenance
- Ground Handling
- Hangars
- Noise Control
- Pavement Marking
- Snow & Ice Control

### Construction & Facility Development

- Airport Facility Developers
- Architects & Engineers
- Construction
- Construction Management
- Design
- Land Acquisition and Relocation
- Pavement Restoration & Rehabilitation
- Program Management
- Vibration Control

### Consulting & Management

- Accountants
- Acoustics
- Air Cargo Consultants
- Air Service Development Consultants
- Airline Schedules Data
- Airlines
- Airport Insurance
- Airports Associations
- Consultants
- Economic Impact Consultants
- Education
- Environmental Engineers & Consultants
- Executive Search
- Facilities Management
- Financial Consultants
- Human Resources
- Insurance
- Investment Banking
- Land Acquisition Consultants
- Legal Services
- Management Consultants
- Marketing Services/Research
- Master Planning
- Passenger Services
- Passenger Transportation Consulting
- Project Management
- Public Relations
- Real Estate Services
- Research Services
- State or Local Government Entities
- Testing and Evaluation
- Training

### Equipment

- 400 Hz Ground Power
- Air Conditioning Systems
- Aircraft Rescue and Firefighting
- Airside/Apron Buses
- Automated People Movers
- Baggage Handling Equipment
- Car Wash
- Cleaning Equipment and Supplies
- Energy Conservation Systems
- Equipment Identification
- Floor Covering
- FOD Detection Equipment
- Fuel Storage Tanks and Related Systems
- Furniture
- Ground Transportation
- Medical Equipment Services
- Passenger Boarding Bridges
- Passenger Luggage Carts
- Restroom Products & Supplies
- Signs & Displays
- Terminal Equipment
- Ticket Counters
- Voice Announcement

### IT and Communications

- Airport Automation Tools
- Collaborative Decision Making Software
- Common Use
- Communications
- Fiber Optic Infrastructure
- Flight Information Display Systems
- Flight Tracking & Noise Monitoring
- Technology
- Geographic Information Systems
- Ground Communications
- Information Systems
- Software
- System Integration
- Telecommunications
- Wireless Applications Providers

### Passenger Terminal Concessions

- Advertising Services
- Duty Free
- Entertainment
- Financial & Travel Related Services
- Food & Beverage
- Health & Wellness
- Lockers
- Medical Services
- News/Gift
- Parking
- Parking Systems & Equipment
- Publications
- Rental Cars
- Specialty Retail
- Telephone & Internet Services

### Security/Safety

- Access Controls
- Checkpoint
- Explosives Detection Systems
- Fencing
- Safety Products and Services
- Surveillance
- Weapons Detectors



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## PAYMENT

Please email your completed application form [memberservices@airportscouncil.org](mailto:memberservices@airportscouncil.org).

Once your application has been processed, an invoice will be generated and sent to you for payment.

Association dues are invoiced annually and are due upon receipt of invoice. Once remitted, payments are non-refundable.

Form and payment may also be submitted via mail to:

ACI-NA  
P.O. Box 5007  
Client ID 500022  
Merrifield, VA 22116-5007