

Business Opportunity Announcement

San Diego International Airport Concession Program Management

The San Diego County Regional Airport Authority is pleased to announce the opportunity to provide input and be a part of the San Diego International Airport's Food, Beverage and Retail concession program development to ensure the optimal concession management business approach is implemented. Despite the current dynamics within the air travel industry, the Airport Authority is excited to be advancing the much needed \$3 Billion terminal development program as well as phasing into a new concession program given upcoming concession lease expirations. The Airport Authority desires to evaluate and implement the best concession management approach for the Airport and provide the community and traveling public a second to none airport experience. The Airport Authority has opened three solicitations to advance this effort and provide a conduit for your input and interest in being part of the concession program of the future.

1. REQUEST FOR QUALIFICATIONS ("RFQ") for Potential Developer Model for Airport Concession Program
2. REQUEST FOR INFORMATION ("RFI") for Multi-Prime Model for Airport Concession Program
3. REQUEST FOR QUALIFICATIONS ("RFQ") for Potential Fee Manager Model for Airport Concession Program

To participate and have your input considered, you must register within the Airport Authority's Planet bids portal (the link is provided below) and follow the instructions for the opportunity(ies) you may be interested in participating.

www.san.org/business

Inquiries and questions related to these active solicitations must be addressed to Alan Parker, Senior Procurement Analyst, aparker@san.org