

GASB 87 TRAINING WORKSHOP: REGULATED LEASES

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THE *Voice* Of **Airports**®

Offside position

It is not an offence to be in an offside position.

A player is in an offside position if:

- any part of the head, body or feet is in the opponents' half (excluding the halfway line) and
- any part of the head, body or feet is nearer to the opponents' goal line than both the ball and the second-last opponent
- The hands and arms of all players, including the goalkeepers, are not considered.

A player is not in an offside position if level with the:

- second-last opponent or
- last two opponents

Offside offence

A player in an offside position at the moment the ball is played or touched* by a team-mate is only penalised on becoming involved in active play by:

- interfering with play by playing or touching a ball passed or touched by a team-mate or
- interfering with an opponent by:
- preventing an opponent from playing or being able to play the ball by clearly obstructing the opponent's line of vision or
- challenging an opponent for the ball or
- clearly attempting to play a ball which is close when this action impacts on an opponent or
- making an obvious action which clearly impacts on the ability of an opponent to play the ball

*The first point of contact of the 'play' or 'touch' of the ball should be used

or

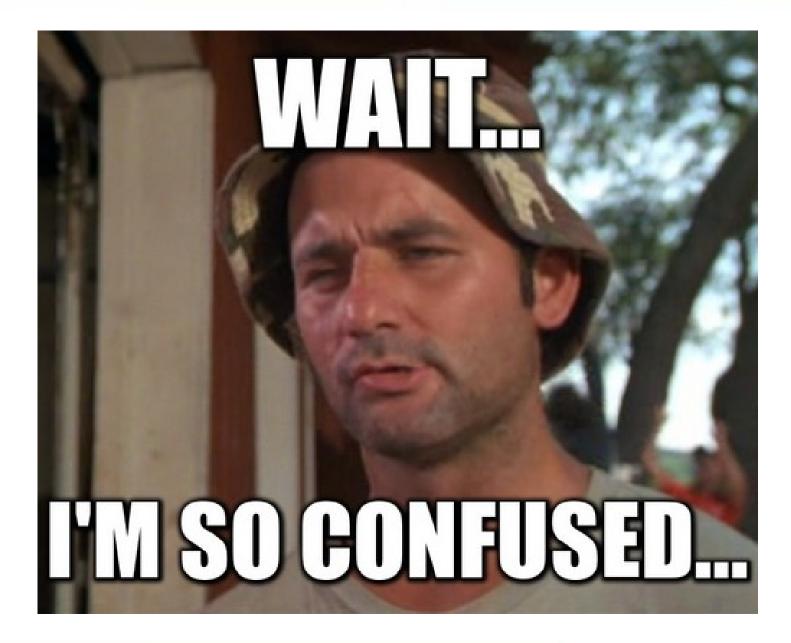
- gaining an advantage by playing the ball or interfering with an opponent when it has:
- rebounded or been deflected off the goalpost, crossbar or an opponent
- been deliberately saved by any opponent
- A player in an offside position receiving the ball from an opponent who deliberately plays the ball (except from a deliberate save by any opponent) is not considered to have gained an advantage.

No offence

There is no offside offence if a player receives the ball directly from:

- a goal kick
- a throw-in
- a corner kick



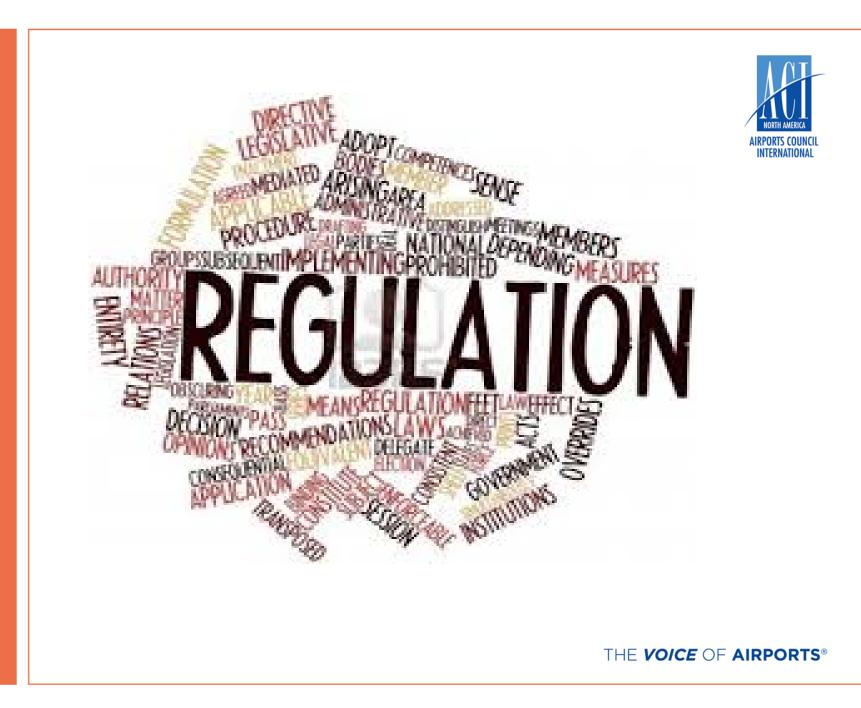
















INTRODUCTION



• Paragraph 42 of GASB 87 recognizes that DOT and FAA regulate leases between:

- airports and

- air carriers and other aeronautical users.

DOT/FAA REGULATION OF AERONAUTICAL LEASES



- Meets the standards of Paragraph 43:
- a. Lease rates cannot exceed a reasonable amount -reasonableness is subject to determination by an external regulator;
- b. Lease rates should be **similar** for lessees that are **similarly situated**; and
- c. The lessor **cannot deny potential lessees** the right to enter into leases **if facilities are available**
 - a. As long as the lessee's use of the facilities complies with generally applicable use restrictions.

FEDERAL STATUTORY BACKGROUND



- The AIP Statute and related Grant Assurances require Airports to assure that:
 - the airport will be available for public use on reasonable conditions and without unjust discrimination;
 - air carriers making similar use of the airport will be subject to substantially comparable charges-
 - for facilities directly and substantially related to providing air transportation;

GRANT ASSURANCE EXCLUSIVE RIGHT



- Airports must assure FAA that a person providing, or intending to provide, aeronautical services to the public will not be given an exclusive right to use the airport
 - a right given to only one fixed-base operator to provide services at an airport deemed not to be an exclusive right if certain conditions are met.
- fixed-base operators similarly using the airport will be subject to the same charges;



AIP STATUTORY PROVISIONS

 These provisions in the AIP Statute (§47107(a)(1)):

 The airport will be available for public use on reasonable conditions and without unjust discrimination."

• Meet the 3 requirements of GASB 87 Paragraph 43

DOT/FAA REGULATION OF AERONAUTICAL LEASES MEETS THE STANDARDS OF ¶ 43



- The DOT/FAA Rates and Charges Policy states that:
 - Under the terms of grant agreements administered by FAA for airport improvement, *all aeronautical users are entitled to airport access on fair and reasonable terms without unjust discrimination.*

DOT/FAA REGULATION OF AERONAUTICAL LEASES MEETS THE STANDARDS OF ¶ 43



- This meets **all three GASB standards**:
 - reasonable terms
 - no unjust discrimination (lease rates are similar for similarly situated lessees), and
 - the airport cannot deny potential lessees the right to enter into leases (aeronautical users are *entitled* to airport access).

AERONAUTICAL USE (RELATES TO GASB "AVIATION LEASES")



- DOT/FAA say aeronautical use of an airport is any activity that involves, makes possible, is required for the safety of, or is otherwise directly related to, the operation of aircraft.
- This includes services provided by air carriers related directly and substantially to the **movement of passengers, baggage, mail and** cargo on the airport.

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NON-AERONAUTICAL USE

- Facilities such as reservations centers, headquarters offices, or flight kitchens on an airport do not constitute an aeronautical use.
- Such facilities need not be located on an airport.
- They are NOT subject to the DOT/FAA Rates & Charges Policy (federal regulation), and
- Are NOT covered by the Exception under GASB 87 ¶¶ 42 and 43

KEY TAKEAWAYS AERONAUTICAL USE



- Thus, aeronautical use for rates and charges purposes is not limited to facilities related to the movement or servicing of aircraft.
- It also includes facilities that are directly and substantially related to the movement of passengers and baggage, such as:
 - ticket counters,
 - baggage handling facilities, and
 - people movers.



KEY TAKEAWAYS AERONAUTICAL USE

• Also included are facilities **directly** and **substantially** related to the **movement** of **mail** and **cargo**.

FEDERAL REASONABLENESS REQUIREMENT



 Rates, fees, rentals, landing fees, and other service charges ("fees") imposed on aeronautical users for the aeronautical use of the airport ("aeronautical fees") must be fair and reasonable.

FEDERAL PROHIBITION AGAINST UNJUST DISCRIMINATION



- Aeronautical fees may not unjustly discriminate against aeronautical users or user groups.
- The airport proprietor must apply a consistent methodology in establishing fees for comparable aeronautical users of the airport.

FEDERAL PROHIBITION AGAINST UNJUST DISCRIMINATION



- Note, the prohibition on unjust discrimination does not prevent an airport from making reasonable distinctions among aeronautical users, such as
 - signatory and nonsignatory carriers; and
 - assessing higher fees on categories of aeronautical users based on those distinctions, such as
 - -- a nonsignatory premium.

FEDERAL PROHIBITION AGAINST UNJUST DISCRIMINATION



KEY REGULATORY POINT

- While airports are allowed to make other reasonable distinctions between users and facilities, e.g., based on:
 - size,
 - age, or
 - condition of the facilities,
- FAA retains the right to review these determinations.
 - on its own initiative or
 - when an aeronautical user files a Part 13 or Part 16 complaint.

FAA AUTHORITY



- FAA's Regulatory and Enforcement Authority is key in determining that the DOT/FAA regulatory framework meets the GASB 87 Exception.
- FAA's authority is broader than DOT's authority under Part 302 (fast track) proceedings to review airline rates and charges and is **not** precluded **if** there is a lease.
 - For example, many Part 16 complaints are based on claims that a competitor got a better deal on their lease that is unjustified.



- [A]n exclusive rights violation occurs when an airport sponsor:
 - unreasonably excludes a qualified applicant from engaging in an on-airport aeronautical activity without just cause, or
 - fails to provide an opportunity for qualified applicants to be an aeronautical service provider.



- An exclusive rights violation can occur through the use of **leases** where, for example;
 - all the available airport land and/or facilities suitable for aeronautical activities are leased to a single aeronautical service provider who cannot put it into productive use within a reasonable period of time
 - thereby denying other qualified parties the opportunity to compete to be an aeronautical service provider at the airport.



- An exclusive rights *violation* occurs when the airport sponsor:
 - excludes others, either intentionally or unintentionally, from participating in an onairport aeronautical activity or
 - unreasonably excludes a qualified applicant:
 - from engaging in an **on-airport aeronautical activity** without just cause or
 - fails to provide an opportunity for qualified applicants to be an aeronautical service provider.



- Although there is an exception if granting the right to provide an aeronautical service would compromise safety at the airport, the agency states that:
- "The FAA is the final authority in determining what, in fact, constitutes a compromise of safety."



- Thus, the **FAA ultimately determines** whether or not an airport can **deny** a potential lessee **a lease** to enable it to provide aeronautical services.
- This satisfies Subparagraph (c) of GASB 87 Paragraph 43.



- Grant Assurance 22, Economic Nondiscrimination, requires an airport to make available suitable areas or space on reasonable terms to those willing and qualified to offer aeronautical services to the public such as:
 - air taxi,
 - charter,
 - aircraft storage (hangar), and
 - aircraft maintenance services.



• Even if an airport does not have a hangar available for a prospective service provider, if there is land available at the airport, it *must*, at a minimum, *make that land available* to the prospective service provider (i.e. through a ground lease) so that it can develop its aeronautical facility.



- Airports are federally obligated to make available suitable areas or space on reasonable terms to those willing and qualified to offer:
 - aeronautical services to the public (e.g. air carrier, air taxi, charter, flight training, or crop dusting services)
 - or support services (e.g. fuel, *storage, tie-down*, or flight line maintenance services) to aircraft operators.



- Airports are also obligated to make space available to support aeronautical activity of noncommercial aeronautical users
 - hangars and tie-down space for individual aircraft owners.
- Unless the airport provides these services itself, the sponsor has a duty to negotiate in good faith for the lease of premises available to conduct aeronautical activities.

CONCLUSION



- The range of airport leases that meet the standards of GASB 87 Paragraphs 42 and 43 are **quite broad**, and are *not limited* to only **passenger airline** or FBO leases. They also include
 - Hangars
 - cargo facility leases.
 - leases with
 - air taxi,
 - charter,
 - flight training, or
 - crop dusting services.

CONCLUSION



- Airline leases that meet the GASB exception standards are **not** limited to airside leases.
- They also include facilities used 'by air carriers related directly and substantially to the movement of passengers, baggage, mail and cargo on the airport," including leases for:
 - ticket counters,
 - baggage facilities,
 - people movers, and
 - various cargo sorting/storage facilities.

