

Overview

- The Art and Science of Airline Schedule Design;
- Business Models and Schedule Design;
- Anatomy of a Network Hub, United at Denver;
- Anatomy of a Southwest Airlines Focus City, Nashville;
- Anatomy of a ULCC Destination City, Allegiant & PGD.
- Summary



The Art and Science of Airline Scheduling

- Time is not free, especially for airplanes and terminal gates.
- Every hour has a cost of ownership, lease or use.
- Passenger traffic and revenue demand is uneven, by time of day and day of week and season of the year.
- 5pm departures are popular, 3am departures not so much.
- Aircraft schedules must be;
 - Crewable, make efficient use of flight and cabin crews
 - Maintainable, schedules that permit effective maintenance support
 - Realistic, permitting high on-time performance
 - Connective, creating online connections (for carriers that hub)
 - Gateable, schedules that do not overload hub/focus city facilities



The Schedule Product

- Some carriers publish schedules out 11 months, rolling over monthly.
- Typically the next 4-6 months are detailed, past that is placeholder.

DOMESTIC AIRLINE SCHEDULE PUBLICATION STRATEGIES			
Carrier Group	Schedule for Sale Term	Schedule Adjustments	
Alaska			
American		Constant adjustment of	
Delta	Schedules published outward on a rolling 11 month basis	schedules up to 60 days	
Hawiian		prior to day of operation	
United			
Allegiant	Cahadulas published for a		
Frontier	Schedules published for a	Adjustments within a	
jetBlue	season or defined period, typically up to 7 months	published schedule	
Southwest		period are rare	
Spirit	outward		

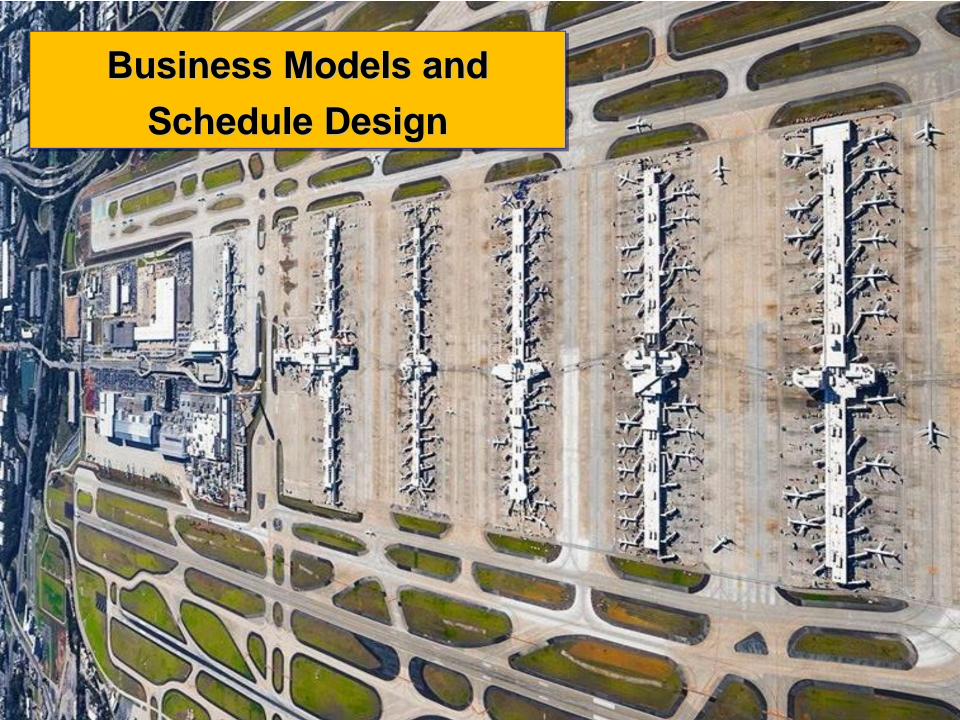
 Other carriers publish schedules out by season or period, typically seven months. Few schedule changes occur after loading for sale.



The Machinery of Schedule Production

- Multi-step process to design, produce, publish & manage schedules.
- Long range (beyond 12 months out) planning includes;
 - Capacity Planning; number and gauge of aircraft in future years;
 - Future Schedules; where will those planes be deployed?
- For the current and near future (next 12 months) schedule plan;
 - The Planning Department allocates resources for the next 12 months;
 - Current Schedules details out the schedules for the near future;
 - From that process comes monthly crew schedules and station schedules
- Schedule production processes are ongoing and continuous, there is always next year or next season to plan out and publish for sale.





Schedule Design by Business Model

- Hub and spoke carriers American, Delta, United;
 - Most domestic service is hub spoke;
 - Hubs have 100s of flights per day, timed to interconnect at the hub;
 - Each network carrier has about 7 domestic hubs;
 - About 36% of network domestic traffic is connecting.
- Value Carriers Southwest, jetBlue, Alaska, Hawaiian;
 - Route systems a mix of "hubs", focus cities and point to point city pairs;
 - Less than 20% of domestic traffic is connecting.
- Ultra Low-Cost Carriers (ULCC) Spirit, Frontier, Allegiant;
 - Focus on point to point city pairs, connecting traffic an afterthought;
 - Connecting traffic 4% of group total with Allegiant at 0%.



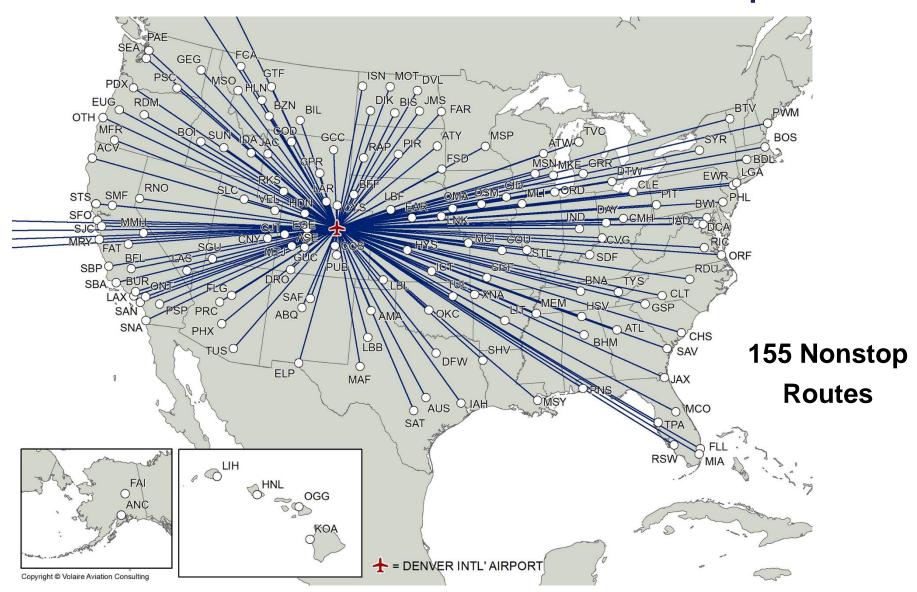
Schedule Design by Business Model

- Connecting passengers are essential to network hub spoke carriers.
- Connecting passengers are less important to WN, AS and HA.
- Connecting passengers are almost accidental for ULCCs.

LARGE CARRIER DOMESTIC LOCAL O&D VS CONNECT O&D 12 MO JUNE 2019				
Carrier	O&D	% Connecting	Local O&D	Connecting O&D
American	114,837,668	38%	71,199,354	43,638,314
Delta	113,726,808	37%	71,647,889	42,078,919
United	87,979,894	31%	60,706,127	27,273,767
Southwest	130,168,865	21%	102,833,403	27,335,462
Alaska	35,401,770	16%	29,737,487	5,664,283
Hawaiian	8,657,867	13%	7,532,344	1,125,523
Spirit	25,881,387	6%	24,328,504	1,552,883
Frontier	18,705,286	5%	17,770,022	935,264
jetBlue	30,396,219	4%	29,180,370	1,215,849
Allegiant	14,286,099	0%	14,286,099	0
Group	580,041,863	26%	429,230,979	150,810,884



United Airlines at Denver; Route Map



United Airlines at Denver; By The Numbers

•	Classic	mid-con	tinent	hub.
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56% of flights regional partners.

87% annual load factor.

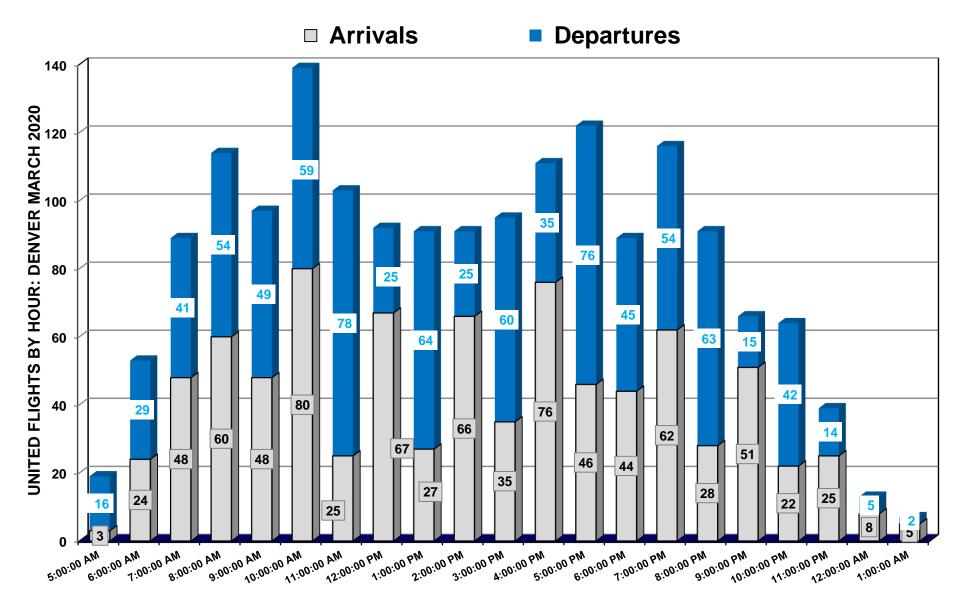
Avg aircraft gauge 107 seats.

Five regional partners used.

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UNITED AIRLINES DENVER HUB			
Data for 12 months ended June 2019			
Peak Departures Per Day	501		
Gate Positions	94		
Peak Day Flights Per Gate	5.3		
Local O&D Passengers	11,691,918		
Domestic Connect	15,504,631		
Total Domestic O&D	27,196,549		
Annual Flights	297,092		
Seats	31,882,876		
Average Aircraft Gauge	107		
Load Factor	87.3%		
Equipment Types Used			
Wide Body	3%		
Narrow Body Mainline	41%		
Dual Class RJ	20%		
50-Seat	36%		
Regional Partners Used	5		

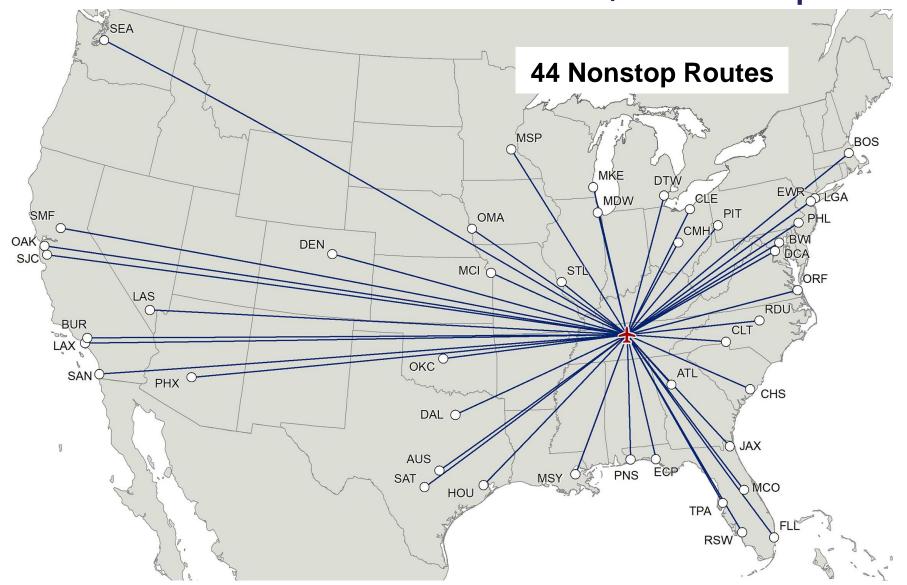


United Airlines at Denver; Hub Operation by Hour





Southwest Airlines at Nashville; Route Map



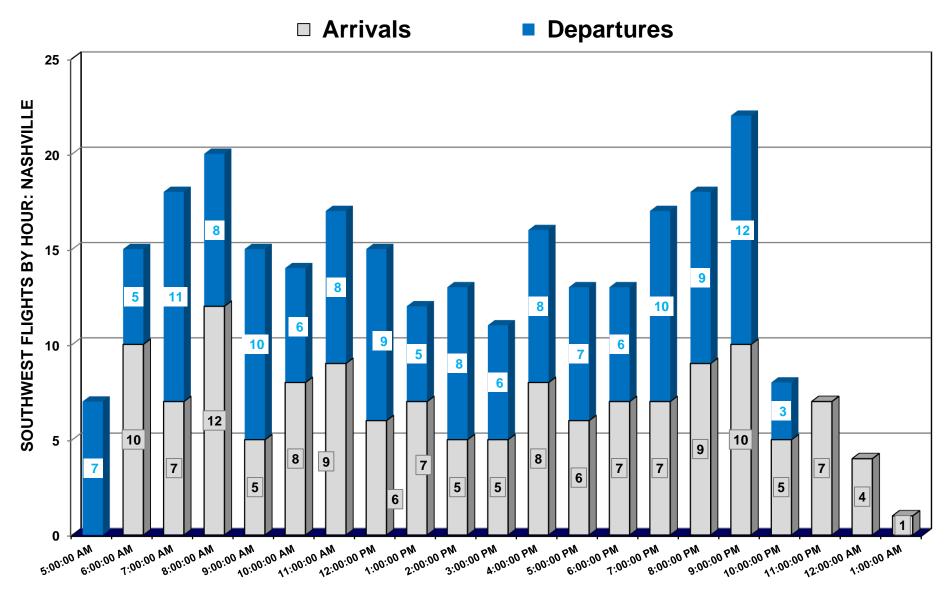
Southwest Airlines at Nashville; By The Numbers

- Classic Southwest focus city.
- Each gate used 10 times daily.
- 84% annual load factor.
- Avg aircraft gauge 150 seats.
- Connect or through flow passengers are 26% of total.

SOUTHWEST AIRLINES NASHVILLE			
Data for 12 months ended June 2019			
Peak Departures Per Day 138			
Gate Positions	14		
Peak Day Flights Per Gate	9.9		
Local O&D Passengers	6,580,668		
Domestic Connect or Thru	2,380,290		
Total Domestic O&D	8,960,958		
Annual Flights	76,130		
Seats	11,404,190		
Average Aircraft Gauge	150		
Load Factor	83.7%		
Equipment Types Used			
737	100%		
Regional Partners Used	0		



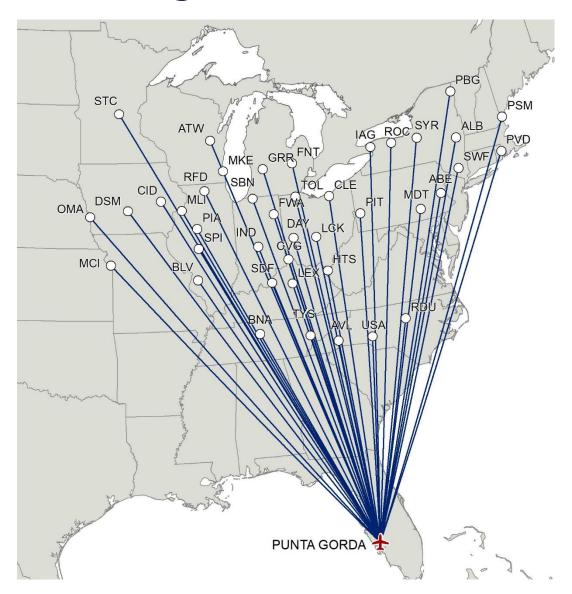
Southwest Airlines at Nashville; Operations by Hour







Allegiant Air at Punta Gorda Route Map



41 Nonstop Routes

10 Based Airbus

Very Seasonal Market

\$1 Billion + local El



Allegiant Air at Punta Gorda; By The Numbers

- Classic ULCC destination & base.
- 10 based aircraft plus crew base.
- 84% annual load factor.
- Avg aircraft gauge 182 seats.
- No regional partners, no connecting traffic.

ALLEGIANT AIR AT	ALLEGIANT AIR AT PUNTA GORDA			
Data for 12 months ended June 2019				
Peak Departures Per Day 28				
Ground Board "Z" Gates	7 gates, 10 ramp spots			
Peak Day Flights Per Gate	4			
Local O&D Passengers	1,648,449			
Domestic Connect or Thru	0			
Total Domestic O&D	1,648,449			
Annual Flights	10,767			
Seats	1,963,796			
Average Aircraft Gauge	182			
Load Factor	84.1%			
Equipment Types Used				
Airbus 319/320	100%			
Regional Partners Used	0			



Allegiant Air at Punta Gorda; Peak Day Schedule

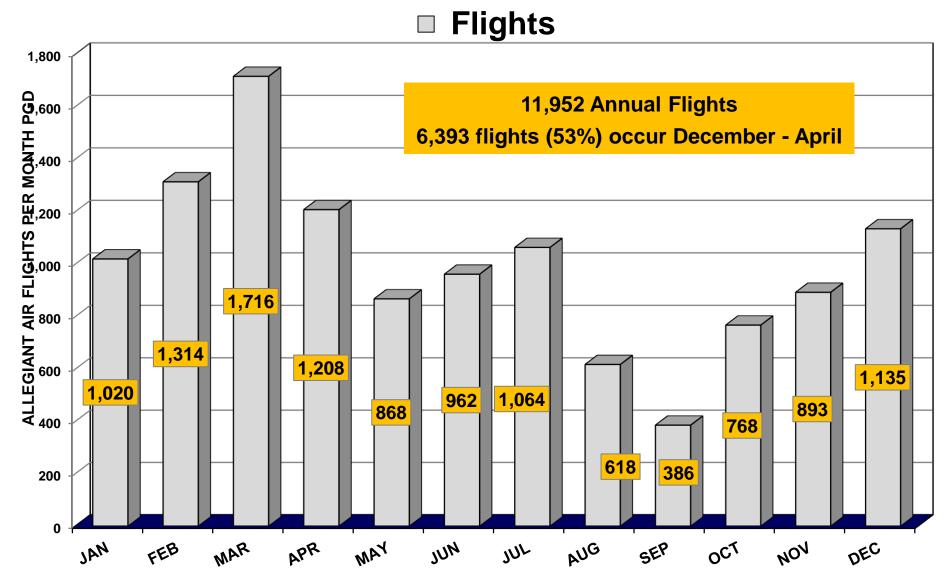
- Snapshot of a peak day at PGD for Allegiant. (Sunday 3/22/2020)
- 10 based aircraft leave early am.
- 18 turns during the day.
- 10 based aircraft return late pm.
- A few turns done by aircraft from other domiciles.

	ALLEIG	ANT PGD S	CHEDULE S	SUNDAY MAR	CH 22, 202
Origin	Arrival	Aircraft	Departure	Destination	Routing
			06:00	FWA	FWA ORF C
			06:10	SDF	SDF BLV IN
			06:20	FNT	FNT MDT CI
			06:40	ALB	ALB FNT
	10 ORIG	SINATING	06:50	ATW	ATW DSM
	AIR	CRAFT	07:00	PVD	PVD RFD
			07:21	SYR	SYR OMA
			07:31	MLI	MLI IAG
			07:41	PBG	PBG SBN
			08:00	CID	CID PIA
CVG	08:09	CVG Dom	08:59	CVG	
GRR	08:40	GRR Dom	09:30	GRR	_
SDF	11:14	2	12:04	BLV	_
FWA	11:33	1	12:18	ORF	_
FNT	12:33	3	13:23	MDT	_
ALB	13:22	4	14:12	FNT	_
ATW	13:44	5	14:34	DSM	_
PVD	13:45	6	14:44	RFD	_
MLI	13:51	8	14:54	IAG	_
SYR	13:57	7	15:04	OMA	-
CID	14:33	10	15:23	PIA	_
PBG	14:52	9	15:42	SBN	_
PIT	16:19	Inside Out	17:09	PIT	_
ORF	17:10	1	17:55	CLE	_
LEX	17:12	Inside Out	18:02	LEX	_
BLV	17:27	2	18:17	IND	-
MDT	19:12	3	20:02	CHS	_
CVG	20:19	CVG Dom	21:09	CVG	_
FNT	20:25	_			
RFD	21:06				
DSM	21:08				
IAG	21:18				
PIA	21:21	10 TERMINATING			
SBN	21:43	AIRC	RAFT		
OMA	21:58	=			
CHS	23:32				
IND	23:39				
CLE	23:44	<u> </u>		VO	$\Gamma \Lambda$

Aircraft

10

Allegiant Air PGD; Flights per Month Year 2019 Sept.





Summary

Its not an airline unless it has a schedule.

- Schedule design, implementation and management is a complex task.
- Scheduling strategy & tactics vary greatly, based on business model.
- This is just domestic, international scheduling is even more complex.
- Think about it when you fly home from this conference.

