

Southwest Florida International Airport

Gateway to Fort Myers, Cape Coral, Naples, Sanibel, Captiva, Marco Island and the Everglades

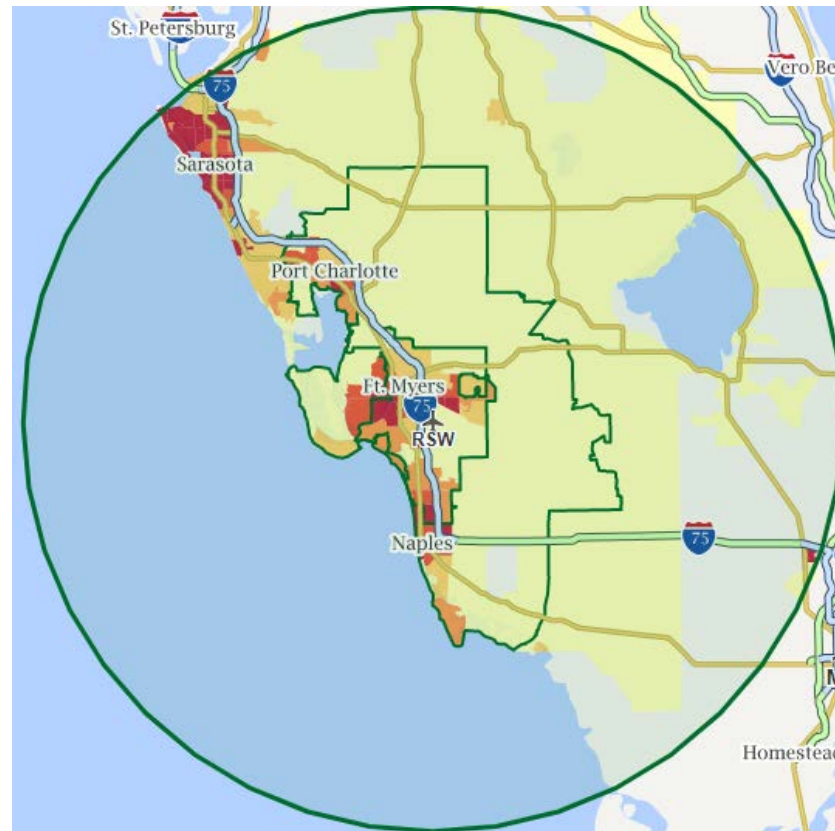


September 2019



RSW Air Trade Area

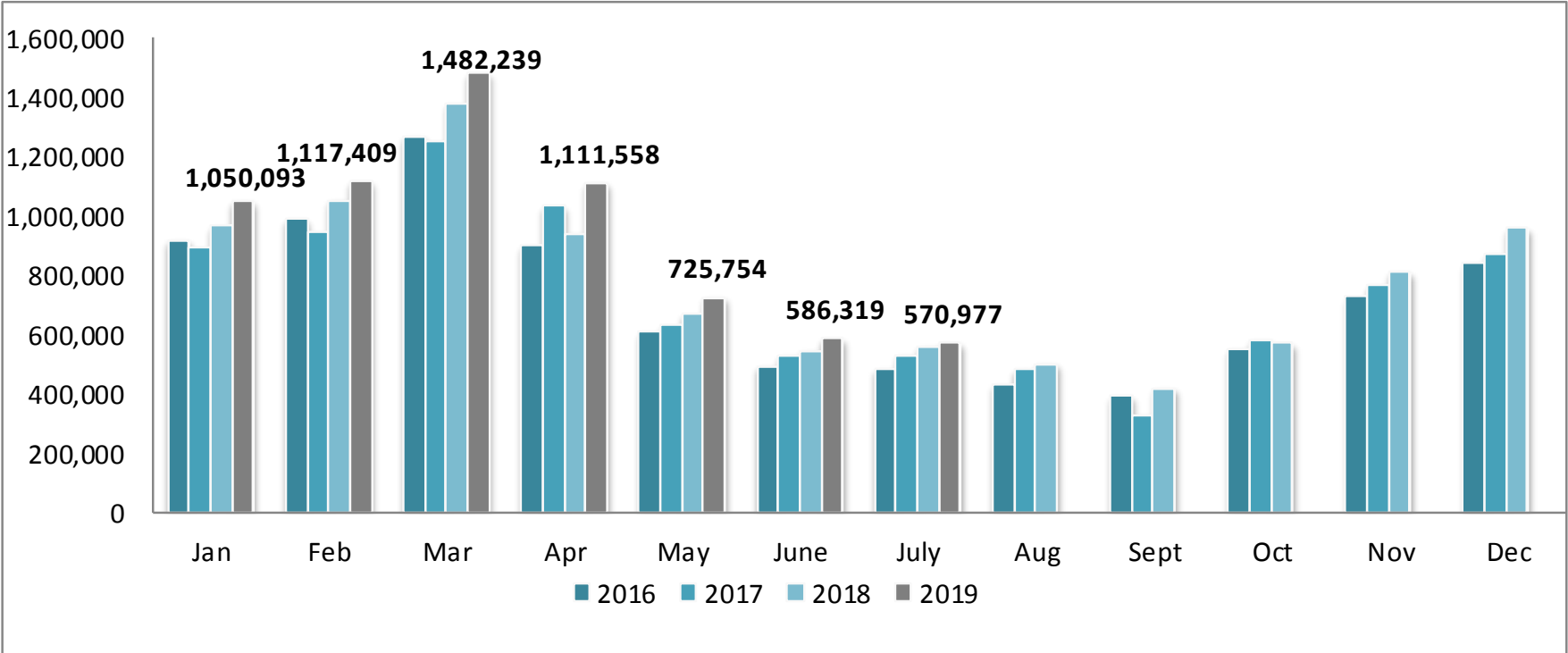
- More than 2 Million People
- There has been a 14 percent population increase from 2010-2017



RSW had nearly 9.4 Million Passengers in 2018

- YTD 2019 Passenger Traffic is up 8.7 Percent
- Four Consecutive Months of Million+ passengers!

Monthly Passenger Traffic



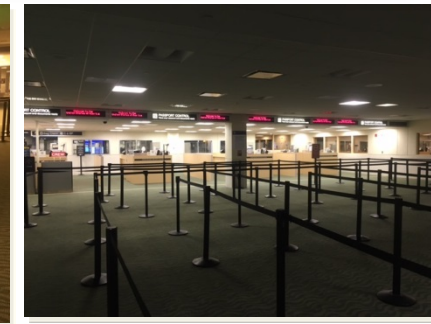
Nonstop Service to 50 Destinations

Year-round International Nonstop Service to Germany & Canada



Operations and Facilities at RSW

- No slot restrictions
- 12,000-ft. runway
- Two wide-body international gates
- Full staff of Customs and Immigration on property
- Eight APC kiosks
- Two Global Entry kiosks
- Selection of flight service companies
- Car rental facilities on-site



Southwest Florida Doing Business

➤ Hertz World Headquarters

- Current workforce is at more than 700 employees, with room for up to 1,700 at an average salary of \$102K.



➤ Gartner, Inc.

- Gartner, a leading research and advisory company, has built a new facility at Skyplex on RSW land
- They will almost double their current workforce in Southwest Florida to 2,300 associates by 2022



➤ Arthrex

- A global medical device company and leader in new product development and medical education in Orthopedics
- Created 1,000 new jobs in the past three years and more than 300 new jobs this year alone



➤ Chico's FAS Inc.

- World headquarters for woman's clothing retailer



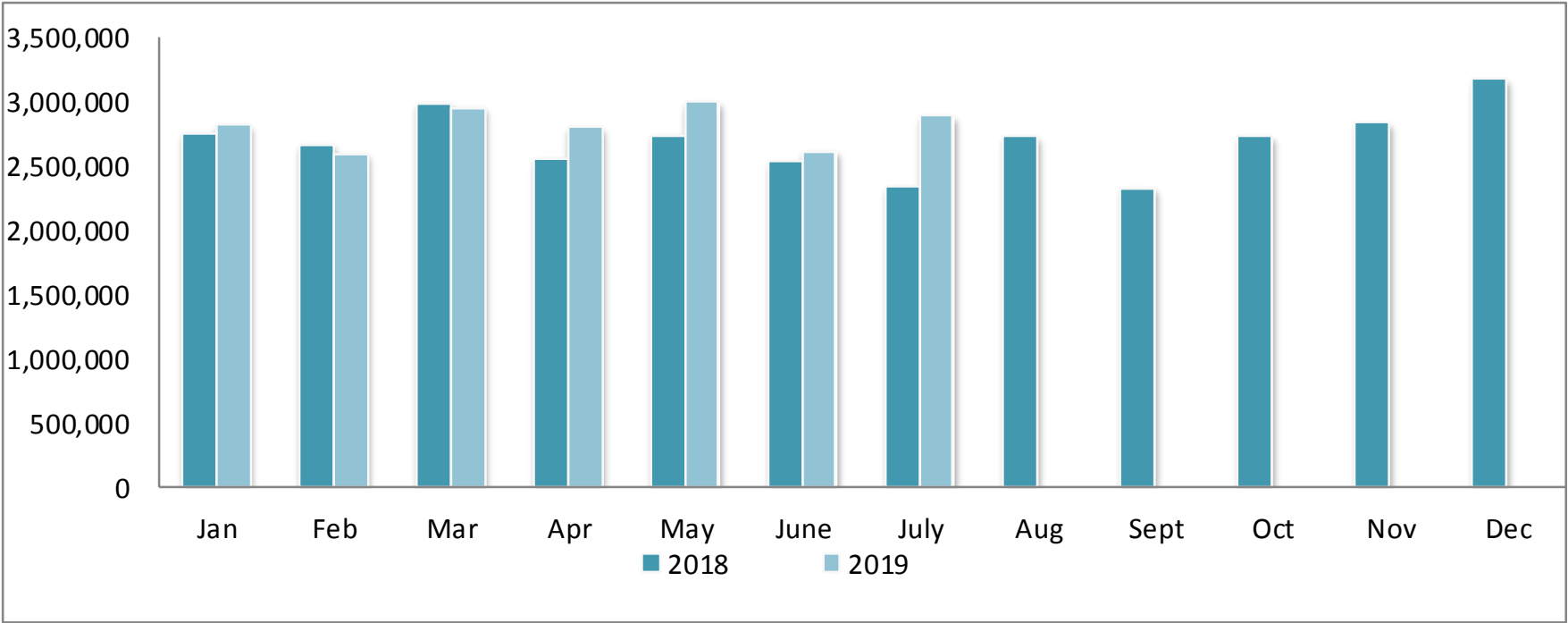
Southwest Florida International Airport Air Cargo



RSW Air Cargo Statistics

- In 2018, RSW handled nearly 32.5 Million Pounds of air cargo/freight
- Market Share: FedEx 57% and UPS 39%

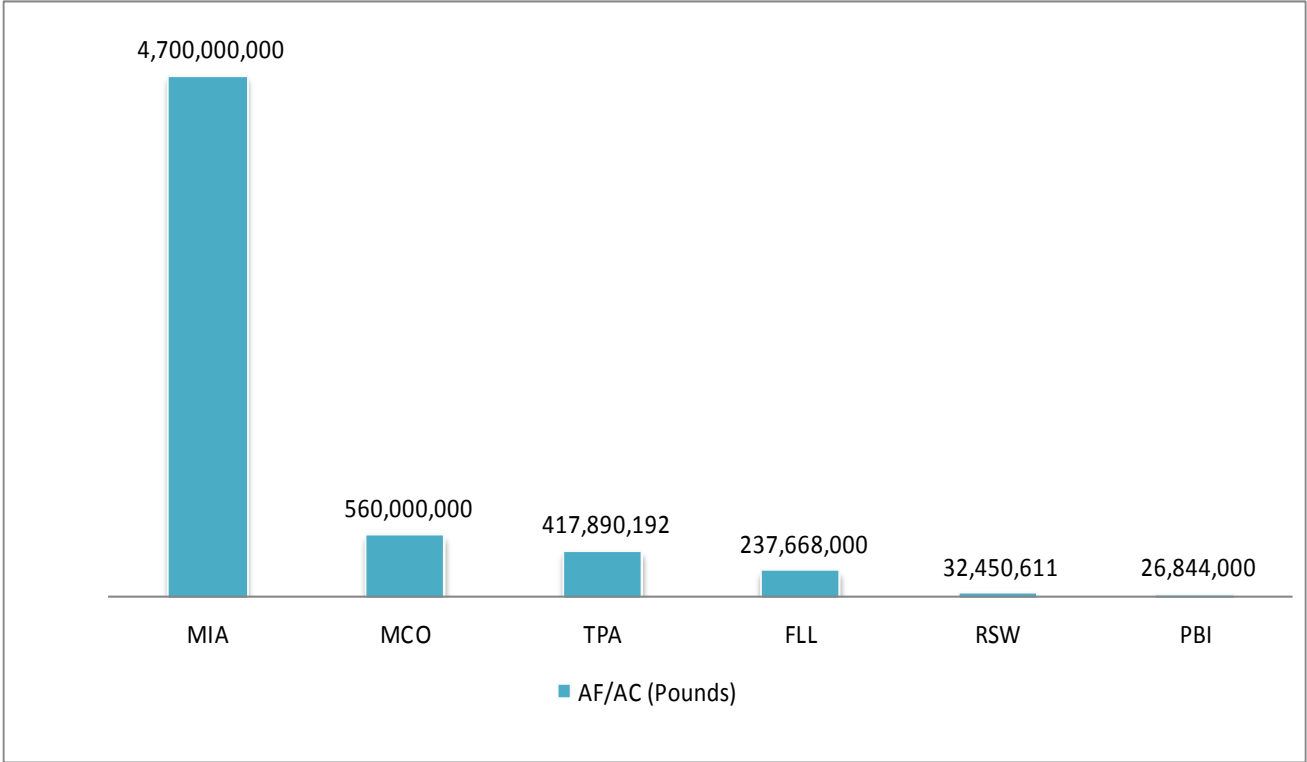
RSW Monthly Air Cargo/Air Freight (Pounds)



Florida Airport Air Cargo Comparison

- The 4th largest air cargo airport in the U.S. is less than 100 miles away. MIA handles 4x more air cargo/freight in a single day than RSW does all year!

2018 Air Cargo/Air Freight (Pounds)



Source: MIA/FLL./MCO/TPA./PBI/L CPA Finance Department

Executive Summary

Challenges:

- Close proximity to Miami, the 4th largest air cargo airport in the U.S.
- Only three freight forwarders in Southwest Florida compared to the Miami area with 500+ forwarders
- Limited cargo facilities
- No deep-water port
- Lack of intermodal capability, i.e., no rail

Advantages:

- Full complement of USCBP/Agriculture staffing
- Ample ramp space for wide-body cargo aircraft
- Airport is a Foreign Trade Zone
- Close proximity to less congested major interstate
- More than 280 acres zoned for aviation-related uses, including 75 acres of prime ramp access at Skyplex on RSW land

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