

**PUBLIC NOTICE
REQUEST FOR PROPOSALS**

**Travel Convenience and Specialty Retail & Food Concession at the
Atlantic City International Airport**

The South Jersey Transportation Authority (SJTA or Authority), owner and operator of the Atlantic City International Airport (AC or Airport), invites the submission of proposals from all interested and qualified parties (Proposers) for the purpose of financing, designing, constructing, operating and managing a high quality, Travel Convenience and Specialty Retail & Food Concession at the Airport.

The Authority intends to grant to a qualified and responsible Proposer (“the Concessionaire”) the non-exclusive right, with certain exceptions and privileges to finance, design, construct, operate and manage at its’ sole expense, a high-quality News/Gift and Retail Specialty Concession.

The purpose of this request for proposals (RFP) is to provide interested parties with an overview of the opportunity, as well as instructions on how to respond. Proposers shall submit their proposals in conformity with the procedures and requirements set forth in this RFP.

The SJTA is focused on using this opportunity to update and expand our existing program, while maintaining its current first-class standards to the traveling public. To promote and continue to provide this level of first-class service, SJTA has established the following objectives for the Airport’s concession program:

1. Customer Satisfaction
2. Diversity of Choice
3. Regional Feel and Impact
4. Creative Design
5. Overall Character for Program
6. Operating Performance Standards
7. Seamless Provision of Amenities during Transition
8. Retain “Fresh” Concepts Throughout the Lease Term
9. Optimized Revenue
10. National Food Franchise

Request for Proposals will be available **Thursday, September 19, 2019 after 1:00 P.M.** from the SJTA at the address listed below or downloaded from the Authority’s website at www.sjta.com under the “Bids and Contracts” tab.

One (1) original and eleven (11) copies of said proposals must be received by **Thursday, October 17, 2019 no later than 2:00 P.M.**

South Jersey Transportation Authority
Administration Building
Farley Service Plaza
Atlantic City Expressway, M.P. 21.3
Elwood, NJ 08217
Attn: Purchasing Department
609-965-6060

Please be advised that using Federal Express or any other overnight service does not guarantee next day deliveries to our location.

Any proposals received after the date and time listed above will be returned to the proposer unopened. Proposals must be enclosed in sealed envelopes bearing the name and address of the proposer on the outside and reference to this particular project. Any other correspondence should be addressed to: P.O. Box 351, Hammonton, NJ 08037.

A proposal guarantee in the amount of 10% of the proposed Year 1 Minimum Annual Guarantee (MAG) shall accompany the proposal submission. However, no Proposer shall be required to make a deposit in excess of \$20,000.00.

The Authority, according to law, reserves the right to reject any or all proposals either in whole or in part and also to waive any minor informality in any proposal or proposals so received.

Proposers are also required to comply with the requirements of N.J.S.A. 10:5-31 et seq., N.J.A.C. 17:27 Mandatory Equal Employment Opportunity Regulations.

Prospective Proposers are further advised that:

- A)** It is the policy of the SJTA to afford maximum opportunity for Disadvantaged Business Enterprises to participate in SJTA projects. The selected firm will be required to fully comply with all applicable requirements of 49 C.F.R. Part 23. The SJTA has set an ACDBE concession specific goal of 10% (or as amended from time to time) for this RFP for the period FY19 – FY21 for the Atlantic City International Airport; and
- B)** That the SJTA, in accordance with the provisions of Title VI of the Civil Rights Act of 1964 (78 Stat. 252, 42 U.S.C. §§ 2000d to 2000d-4) and the Regulations, hereby notifies all bidders that it will affirmatively ensure that any contract entered into pursuant to this advertisement, disadvantaged business enterprises will be afforded full and fair opportunity to submit bids in response to this invitation and will not be discriminated against on the grounds of race, color, or national origin in consideration for an award.

Electronic Bid submission is the preferred method for this solicitation through the Bid Express Electronic Bidding portal, For electronic submissions, if not already registered, please visit the Bid Express website located at <https://www.bidexpress.com/businesses/29894/home>. For further information on this process, see the Instructions to Bidders located within the bid specifications for this project.

By Order of the Airport Director.