LAND DEVELOPMENT in the Canadian Airport Context

Coleman Swartz

Ottawa Macdonald-Cartier International Airport (YOW)

Presented to ACI-NA Business of Airports Conference (2019)



YOW – TRANSFORMATION OVER 2 DECADES





THE CANADIAN LANDSCAPE

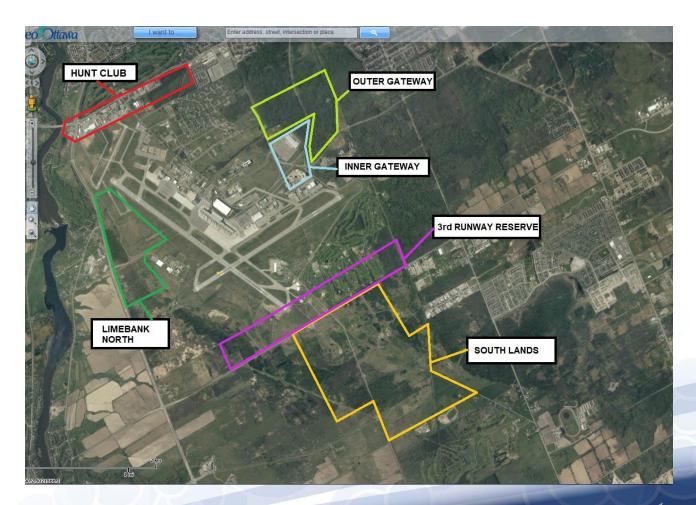
- Municipally run (public)
- FAA funded capital
- Option to sell or lease
- Airline veto
- No property taxes!



- Private Authorities
- Constrained to lease only (Crown land)
- Self-sustaining
- Ground rent to Crown (10-12% of rent income)



THE BIG PICTURE





HUNT CLUB SECTOR- 1991





2002- THE FIRST WAVE



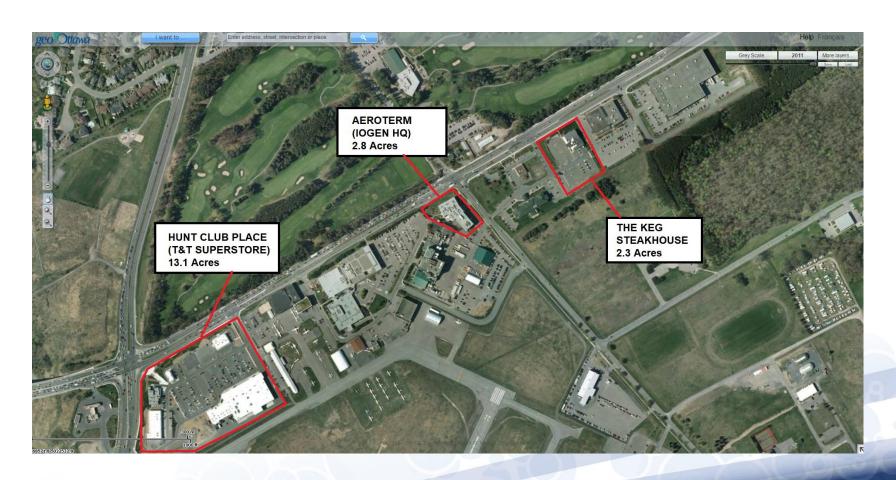


2005 – CONTINUED MOMENTUM





2011- ???





INNER GATEWAY SECTOR - 1991



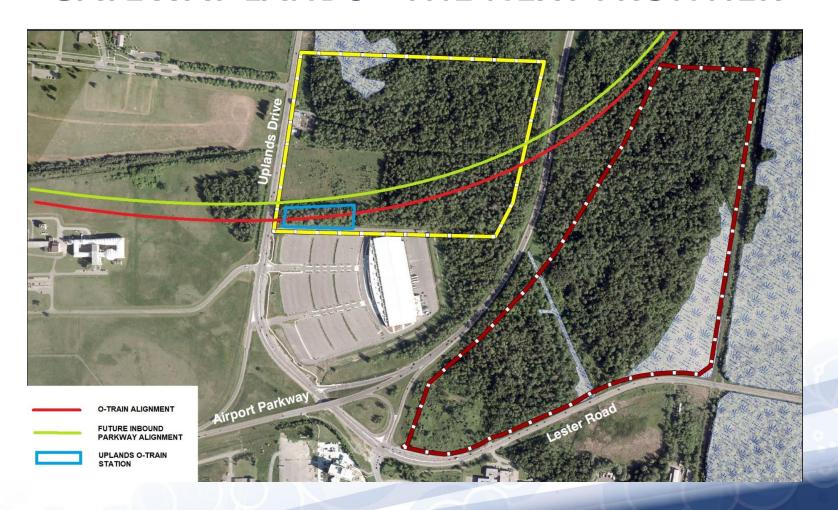


2017 - ROOMS FOR RENT!





GATEWAY LANDS- THE NEXT FRONTIER





INTEGRATED TERMINAL HOTEL





CURRENT TERMINAL





TERMINAL 2023





THANK YOU



