

# ***Rickenbacker International Airport (LCK) A Successful Collaboration Story***

## ***ACI Business of Airports***

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**COLUMBUS**  
REGIONAL AIRPORT AUTHORITY

# ***AGENDA***

- 1) Economic Impact
- 2) History of LKC
- 3) Financial Recovery Plan
- 4) FAA and Community Collaboration
- 5) Multiple Facet Growth Opportunities
- 6) Regional Logistic Hub
- 7) Where we are today
- 8) Future

# CRAA Facilities

*Supporting a Wide Range of Economic Impact*



**85.5% OF THE AUTHORITY'S  
REVENUE IN 2019**

*Primary passenger airport  
for Central Ohio*



**14.2% OF THE AUTHORITY'S  
REVENUE IN 2019**

*Primary air cargo airport for Central  
Ohio; provides limited scheduled  
passenger service; joint use for  
significant military presence*



**0.3% OF THE AUTHORITY'S  
REVENUE IN 2019**

*Reliever for John Glenn International;  
corporate and general aviation aircraft*

# *Preserve our Rickenbacker Rich History*

*Over 75 years of service (est. 1942)*

## **Began life in WWII as Lockbourne Army Air Base**

Named for nearby village of Lockbourne, Ohio and basis for airport designator "LCK"

## **A leader in military diversity**

Post WWII home of the Tuskegee Airmen, the nation's storied all African American fighter wing

Was a B-17 training base for the Women Air Force Service Pilots

## **Renamed for Captain Eddie Rickenbacker**

A Columbus native and WWI's most successful air combat ACE. Eddie was a prominent industry figure and statesman, and head of Eastern Airlines for 3 decades



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## *Economic Downturns Impacts Operational Stability*

- CRAA merger w/ Rickenbacker Port Authority
- \$3M loss in 2002
- County Subsidized
- Failed FBO
- Failed Charter Operation

# *Proactive Profitability Plan*

- Commercial Development
- Domestic and International Cargo – Imports/Exports
  - Product diversification
- Foreign Trade Zone
- Domestic Airline stability
- CRAA Managed FBO Operations
- Non Airline Revenue
- North American International Freight Center

# Collaboration with FAA Key to Growing Commercial Development

- MOU to repurpose 1300 Acres of Non aeronautical land
- Create revenue endowment
- Public solicitation for a developer
- Successful partnership with Duke Realty and Capital Square.





# *LCK – Before and After*



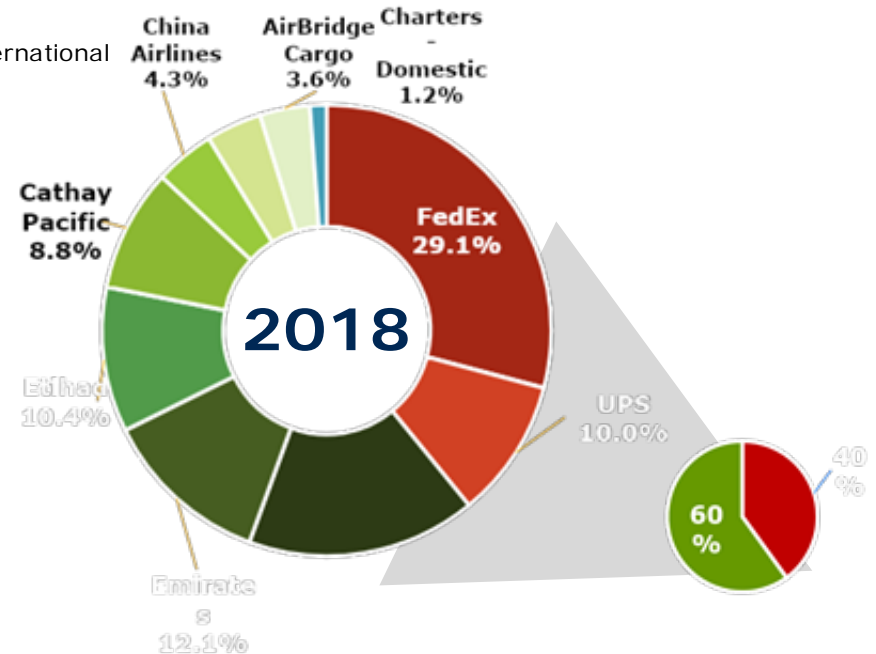
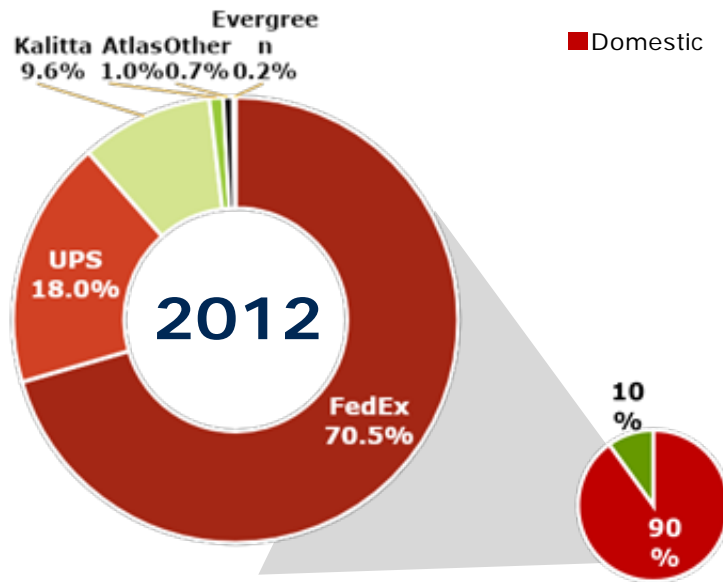
2005



2018



# Air cargo growth and market share changes



- 71,384 metric tons moved through LCK in 2012
- Tonnage mix dominated by integrated package carriers flying domestic routes
- International service consisted of chartered flights for imports, no scheduled service
- No international export activity

- 136,516 metric tons moved through LCK in 2018
- 60/40 split between international / domestic; just a few years ago this was a 90% domestic on FedEx & UPS
- International service consists of 19X weekly scheduled frequencies + 2-3 weekly charters
- All scheduled international carriers are taking export cargo, with exports growing quickly

# *Cargo Diversification Lead to Growth*

From Fashion and Retail to:

- Aerospace
- Automotive
- Livestock
- Project and Specialty Charters
- E-commerce
- Healthcare and Pharmaceutical



# Transportation of animals

- 12 rest stalls built to Thoroughbred specifications and a **permanent Export Inspection Facility (EIF) right on the ramp**
- For shipments larger than 12 we work with the USDA to have inspection done at quarantine and bypass the EIF, but still load within the building
- Since 2016 we've moved over 330 horses, over 250 goats and sheep, a heard of dairy cows and an endangered rhinoceros!



# Foreign-Trade Zone #138

Setting records while helping companies compete globally

**Administered by  
CRAA, serving a  
25 county area**

**Ranked in the  
Top 10 out of  
195 FTZs in the  
U.S.**

**Defer, Reduce  
or Eliminate  
Customs duties  
& processing  
fees**

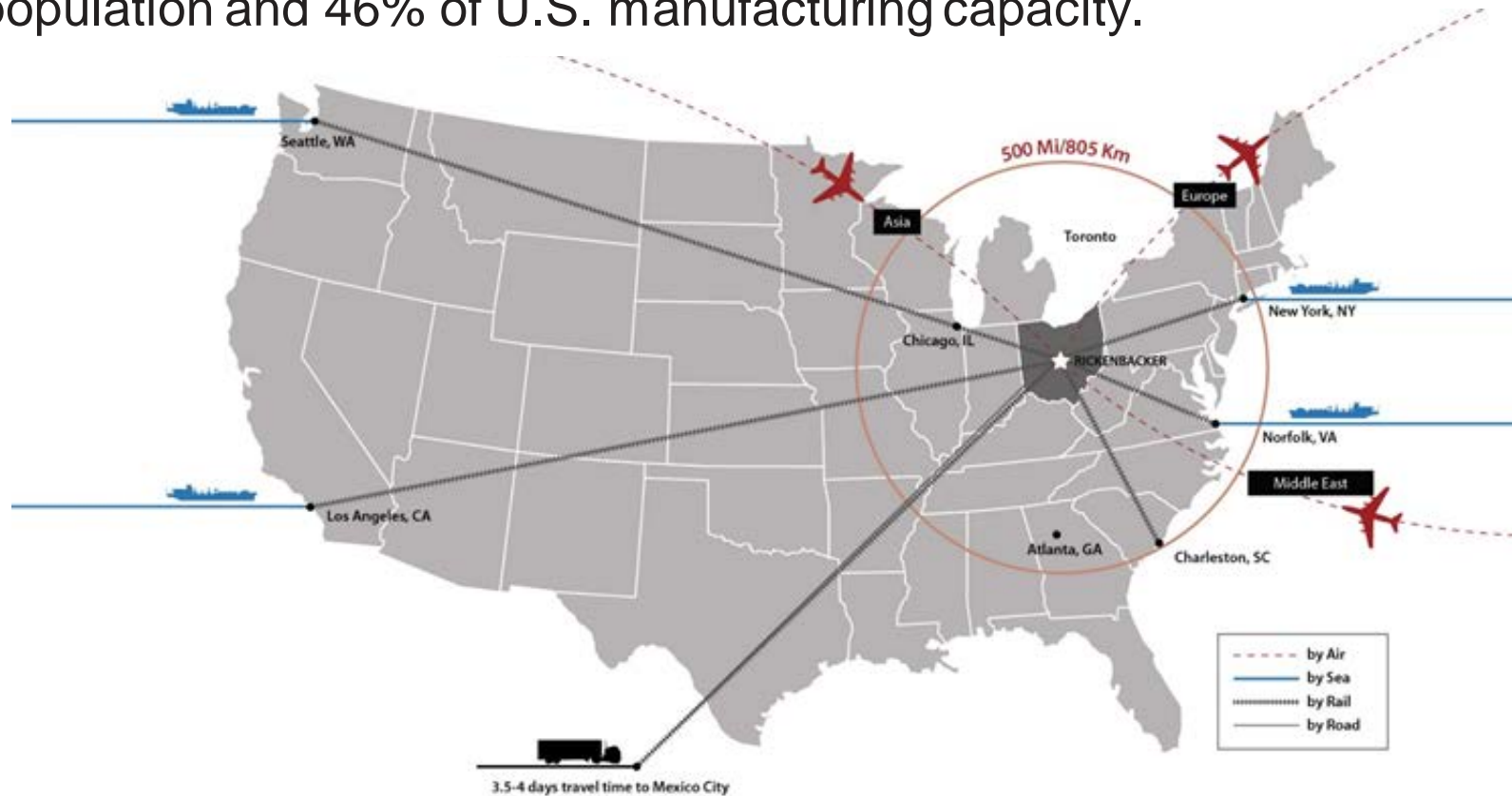
**\$10.4 Billion  
USD of goods  
entered in 2018**





# A Global Logistics Hub

One day truck drive from 45% of U.S. population, 33% of the Canadian population and 46% of U.S. manufacturing capacity.





# Strategic Path Has led to Profitability

- Projected \$3 Million profit in 2019
- Efficient FBO Operations
- Millions square feet Commercial Building Development
- Foreign Trade Zone Top 10 out of 195 in U.S.
- 10.4 Billion USD of Goods Imported in 2018
- 900% Cargo Growth in Next 10 years per Master Plan
- Vibrant Military Operations
- Stable domestic airline

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# Thank you