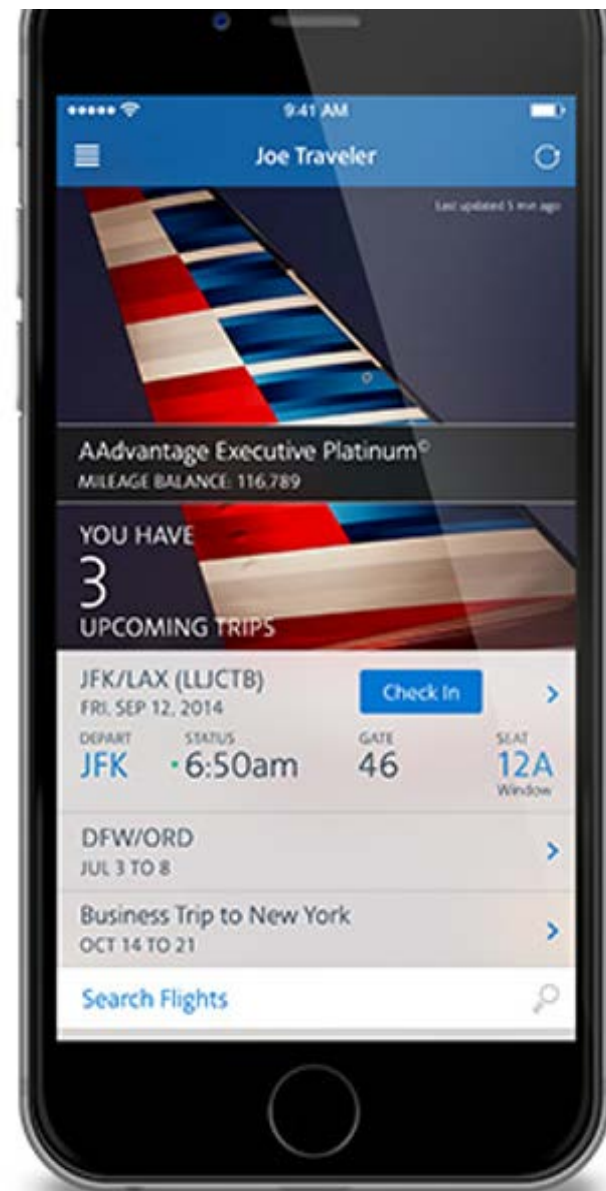




Technology and Transforming the Airport Ecosystem

ACI-NA Business of Airports Conference, 2019





INCHEON
ON TIME

DELTA

Please take your receipt.



NEC

Boarding

All customers are invited to use the Self Boarding Gate.



Scan boarding pass with barcode face down



Stand on the yellow ball



Contactless Passenger Journey



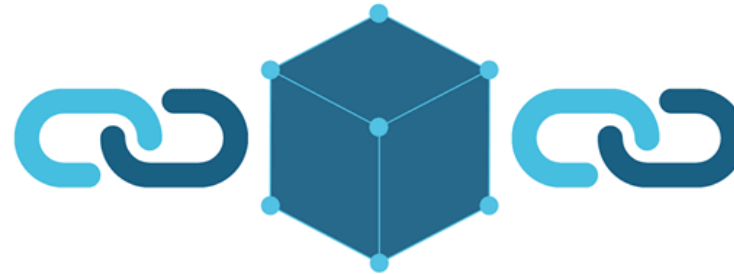
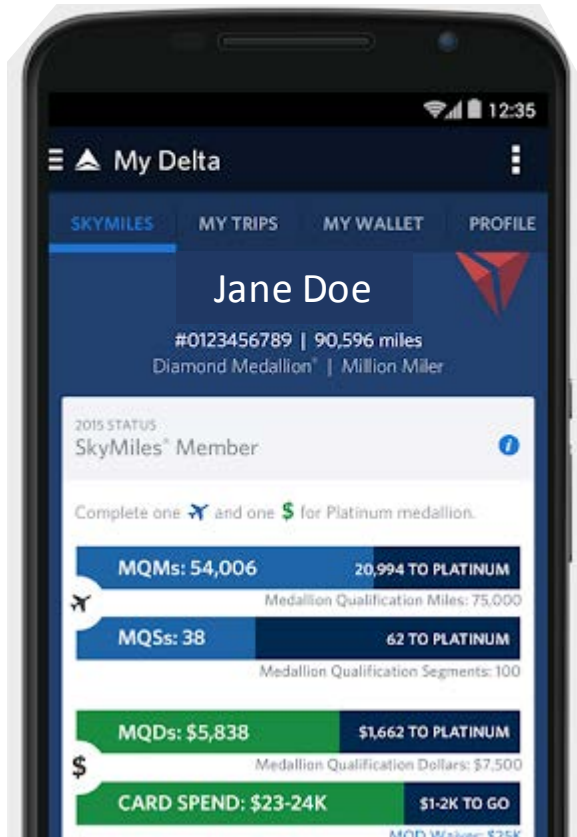
*How will retail and concessions
evolve?*



Thanks for shopping. You're good to go (really)!



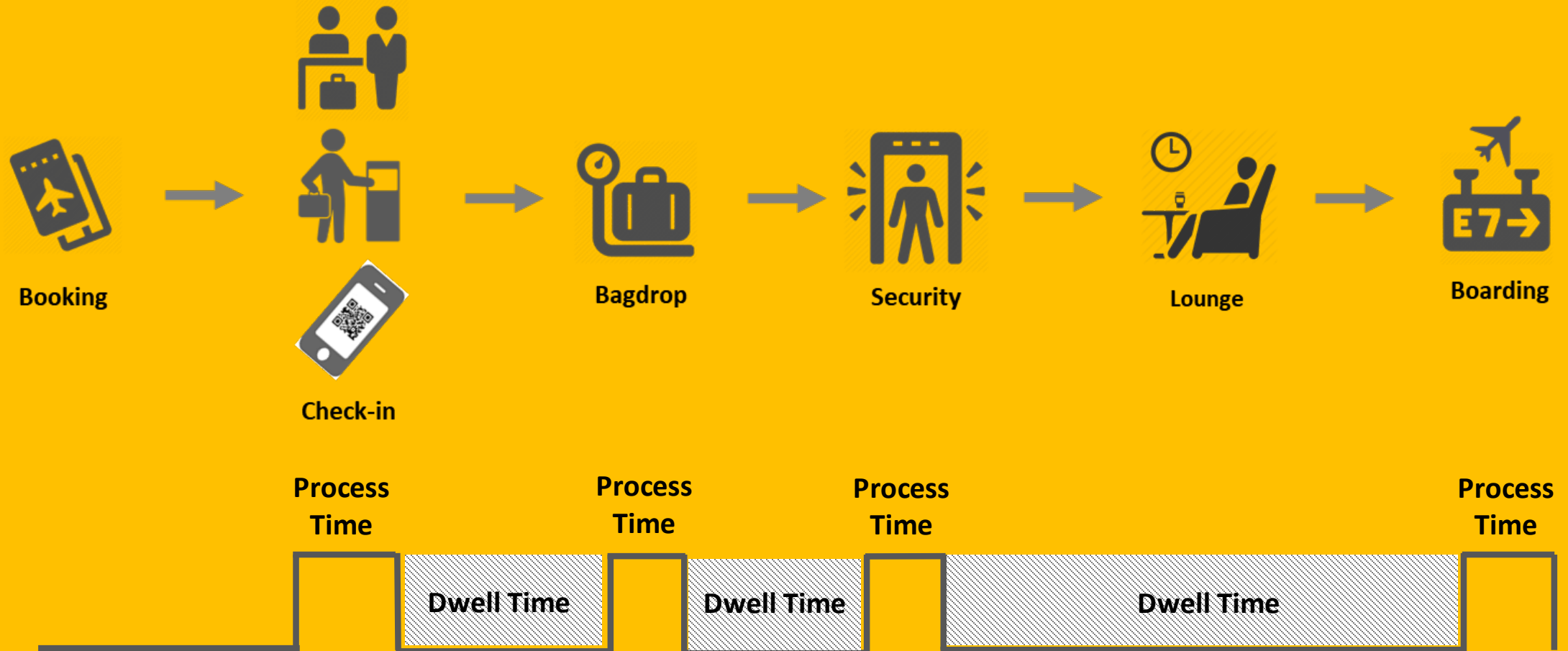
But I want to use my airline miles to pay for a retail purchase...



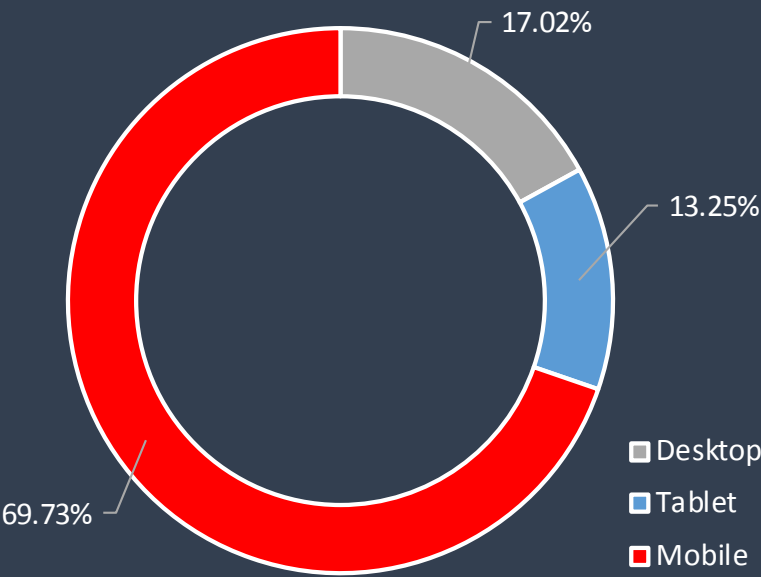
Trusted Data Sharing
Infrastructure



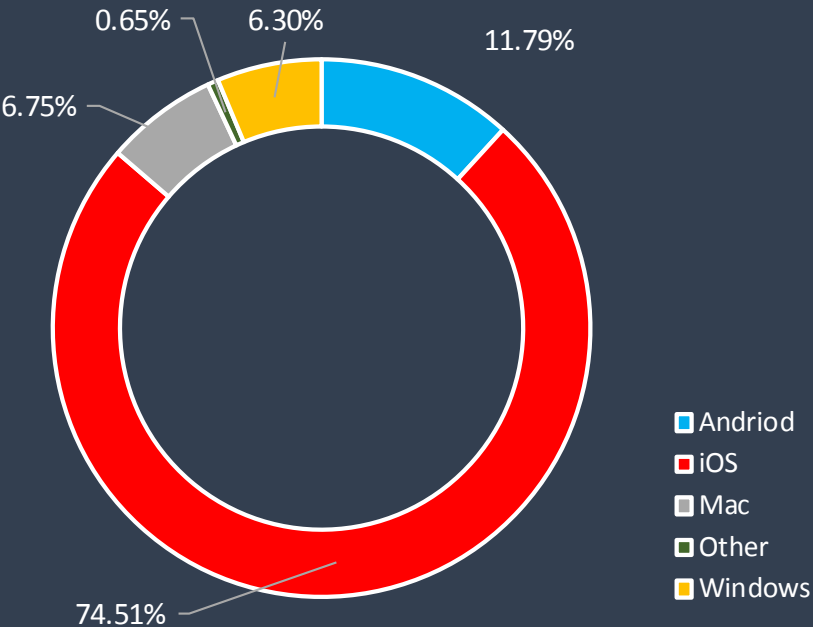
Designing for the most precious commodity



Mobile-first digital strategy



Visits by Device



Visits by Operating System

Meet me where I am





*Google,
Is there a kids
play area in
Terminal 3?*

*Alexa,
Is there a men's
fashion store in
Terminal 4?*



Digital footprint is an enabler

**Location Based
Services**

**Wayfinding,
Navigation**

**Pax Flow
Management**

Biometrics

IoT

**AI / Virtual
Assistants**

**Context Aware
Services**



Stitching together the digital fabric



Parking
Check-in
Surveys
Month End Concessions & Retail, etc.

Kiosk
CCTV
WiFi

- Zip code 90210 has frequent flyers
- WiFi data suggests pax connect for 1+ hours on Mon and Wed mornings at gates F1 – F5

About 30% of passengers from zip code 90210 fly twice a week and spend at least 1 hour post security

“The three most important things in retail are location, location, location. The three most important things for our consumer business are technology, technology, technology.”

– Jeff Bazos



A wide-angle photograph of the Phoenix Sky Harbor International Airport terminal at dusk. The terminal is a large, modern building with a glass facade that is illuminated from within. In the background, the airport's control tower is visible against the twilight sky. The foreground features a landscaped area with several tall palm trees, a grassy lawn, and a road with light trails from passing vehicles. The overall scene is a blend of natural and architectural elements.

Thank You

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