Phoenix Sky Harbor International Airport Tour  
(Pre-registration required)

Phoenix Sky Harbor International Airport has arranged an Airport tour to view the newly remodeled North Concourse at Terminal 3. The concourse consists of ten boarding gates serving five commercial airlines in a common use environment. Come see the new shops which include Discover Arizona with Tech-on-the-Go/House of Marley and Stellar News + Market with Starbucks. Tantalize your taste buds and grab a bite at one of our new eateries which include Scramble, Ajo Al’s, and the Phoenix Beer Company.

The tour will begin in Terminal 3, Level 5, Friends and Family Room at 1:00pm. Bus transportation will be provided to The Phoenician. All attendees must preregister for the tour. Up to 50 people can attend and will be accommodated on a first-registered, first-served basis. All tour attendees will need to provide a Government Issued ID on the day of the tour. Please [click here](#) to sign up for the tour.
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<tr>
<td>8:00am – 4:30pm</td>
<td>Registration</td>
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<tr>
<td>8:00am – 9:00am</td>
<td>Networking Breakfast</td>
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<tr>
<td>8:30am – 4:00pm</td>
<td>Finance Committee Workshop <em>(Open to all registered attendees)</em></td>
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<tr>
<td>8:30am – 8:40am</td>
<td>Welcome and Opening Remarks, Sylvia Ambrogio, 2020 Chair, ACI-NA Finance Committee and Jay DeWitt, Deputy Aviation Director/CFO, Phoenix Sky Harbor International Airport</td>
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<tr>
<td>8:40am – 9:40am</td>
<td>Airport/Airline Business Working Group, Chaired by Tatiana Starostina, CFO, Los Angeles International Airport</td>
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<td>9:40am – 10:30am</td>
<td>Financing Regulatory Implications Working Group, Kathleen Sharman, CFO, Orlando International Airport</td>
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<td>10:30am – 11:00am</td>
<td>Networking Break</td>
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<tr>
<td>11:00am – 12:15pm</td>
<td>Accounting and Financing Working Group, Chaired by Tracy Borda, CFO, Philadelphia International Airport</td>
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<td>12:15pm – 1:30pm</td>
<td>Networking Lunch</td>
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<td>1:30pm – 2:45pm</td>
<td>Finance Committee Meeting, Chaired by Sylvia Ambrogio, 2020 Chair, ACI-NA Finance Committee</td>
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<td>2:45pm – 3:15pm</td>
<td>Networking Break</td>
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<td>3:15pm – 4:15pm</td>
<td>Strategic Planning and Performance Management Working Group, chaired by Michael Hill, Chief Financial Officer, Charlotte Douglas International Airport</td>
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<td>4:15pm – 5:00pm</td>
<td>Finance Committee Steering Group Meeting</td>
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<td>5:00pm – 6:30pm</td>
<td>Welcome Reception</td>
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Tuesday, June 9, 2020

8:00am – 4:30pm  Registration
8:00am – 9:00am  Breakfast in Networking Lounge
9:00am – 9:30am  Welcome and Opening Remarks

Speakers:  Kevin M. Burke, President & CEO, ACI-NA
            James E. Bennett, Director of Aviation Services, City of Phoenix Aviation Department
            Lew Bleiweis, Executive Director, Greater Asheville Regional Airport Authority and Chair, ACI-NA Board of Directors

9:30am – 10:45am  General Session 1: Innovative Strategies To Improve The Passenger Experience

Wendy Lea is a leading expert in digital innovation strategies that drive growth for global organizations and economic vibrancy for communities. Her multi-faceted background and extensive network of high growth startups, venture capitalists, and cross-sector business leaders gives her the forward-thinking, entrepreneurial, and innovative perspective needed to help airports and their business partners identify inventive strategies to improve the passenger experience and grow their business.

Introduction:  Lew Bleiweis, Executive Director, Greater Asheville Regional Airport Authority and Chair, ACI-NA Board of Directors

Speaker:  Wendy Lea, Board Leader, CEO and Entrepreneur

10:45am – 11:15am  Networking Break

11:15am – 12:30pm  Session 1C: Maximizing Revenue for Third-party Developments at Your Airport
1.5 CPE credits

12:30pm – 2:00pm  Lunch

2:00pm – 3:15pm  Session 2C: Building Airports for Resilience and Sustainability – Climate Bonds and Green Financing
1.5 CPE credits

3:15pm – 3:45pm  Networking Break

3:45pm – 5:00pm  Session 3C: Parking and Ground Transportation: Airport Challenges and Opportunities
1.5 CPE Credits

Wednesday, June 10, 2020

8:00am – 4::00pm  Registration
8:00am – 9:00am  Networking Breakfast
9:00am – 10:00am  
**General Session 2: Insight From the Airport C-Suite**  
1 CPE Credit

Managing airports can be a challenging job, especially with a more concentrated airline industry and the difficulty of adding air service. Airports must continue to creatively reinvent their passenger services to improve the travel experience and remain competitive. There is also a need to manage their infrastructure and community expectations, while addressing new business models and exploring additional revenue streams. This session explores the successes and challenges airport CEOs face in developing strategies, which create economic benefits and increase passenger satisfaction.

10:00am – 10:30am  
**Networking Break**

10:30am – 12:30pm  
**Airport Finance Roundtable by Hub Size** *(Open to all registered attendees)*

2 CPE Credits

- Large Hub Airport Roundtable
- Medium Hub Airport Roundtable
- Small/Non Hub Airport Roundtable
- Canadian Airport Roundtable

12:30pm – 1:30pm  
**Lunch**

1:30pm – 2:45pm  
**Session 4C: Roundtable with Airlines**

1.5 CPE Credits

This session features representatives from airlines who will share their perspectives on many issues including industry growth projections, airport privatization and public/private partnerships, new trends in airport-airline agreements, airline input into airport capital programs and much more. And, of course, we’ll look to airports in the audience for their questions and discussion with our airline panelists.

2:45pm – 3:15pm  
**Networking Break**

3:15pm – 4:30pm  
**Session 5C: Airline Club vs. Concession Space - Airport Asset Management Strategies**

1.5 CPE Credits

5:30pm – 6:00pm  
**Awards Gala Reception** *(business or cocktail attire suggested)*

6:00pm – 9:00pm  
**Awards Gala Dinner** *(business or cocktail attire suggested)*

### Continuing Professional Education (CPE) Information

Conference workshops are all Group-Live.

**Not all of the sessions at this conference are eligible for CPE credits. Please check the individual session you wish to attend to ascertain the number of credits available.**

**Conference Learning Objectives:**
Participants will be able to:
• Determine business practices favorable to an airport’s business relationships with airlines.
• Identify potential accounting rule changes and implications to financial reporting.
• Identify financial impacts of existing and proposed federal policies.
• Determine potential impacts due to capital market changes.
• Apply global best practices in airport management.
• Apply strategic planning methods and identify performance management improvements.

**Course Level:** The course level is intermediate. Conference workshops are designed for individuals with a basic understanding of airport industry concepts and issues.

**Prerequisite:** Basic knowledge about airport business and financial management.

**Advance Preparation:** None

**Conference participants are eligible to receive up to 16.5 hours of Finance CPE credits.**

ACI-NA is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its website: [www.nasbaregistry.org](http://www.nasbaregistry.org).

For more information regarding administrative policies such as refunds, cancellation and complaints, please contact Liying Gu at [lgu@airportscouncil.org](mailto:lgu@airportscouncil.org).