



Network: ACINA
 Password: airports18

Updated: September 21, 2018



2018 AIR CARGO COMMITTEE MEETING AGENDA

September 30, 2018 • Music City Center • Nashville, TN

Room: 102B

Sunday, September 30, 2018

7:30am – 7:00pm **Registration**

8:00am – 9:00am **Continental Breakfast**

9:00am – 10:00am **Air Cargo Committee Session**

Introduction: Bryan Schreiber, Chair, Air Cargo Committee (Manager, Air Cargo - Business Development, Columbus Regional Airport Authority)

Speaker: Seth Keffas, Cargo Sales Manager, Southwest Cargo

Seth is the 2016 and 2017 SWA Cargo Salesperson of the Year, highly regarded by his many customers, peers and the Southwest leadership team. Seth will share Southwest's cargo perspective and how airports can partner with airlines for more successful air cargo operations.

10:00am – 10:30am **Morning Break**

10:30am – 10:40am **Getting Involved with ACRP**

Speaker: Michael R Salamone, C.M., Manager, Airport Cooperative Research Program, Transportation Research Board

10:40am – 11:30am **Working Group Updates and Discussion**

Moderator: Bryan Schreiber, Chair, Air Cargo Committee (Manager, Air Cargo - Business Development, Columbus Regional Airport Authority)

- Speakers:
- Dan Muscatello – Air Cargo Guide Update
 - Adam Rod – Cargo Fees and Revenues
 - Adam Kressler – The Impact of E-Commerce

11:30am – 12:00pm **AirCargo 2019 Conference Planning Update**

Speaker: Bryan Schreiber, Chair, Air Cargo Committee (Manager, Air Cargo - Business Development, Columbus Regional Airport Authority)

12:00pm – 1:15pm **Lunch**

1:15pm – 1:30pm **Promoting Aviation Careers and Attracting Talent**

Speaker: Rosa Beckett, Vice Chair, Human Resources Committee and Chair, Workforce Planning Working Group (Chief Administrative Officer, Jacksonville Aviation Authority)

1:30pm – 2:00pm **Economic Outlook**

Moderator: Cindy Brown, Vice-Chair, Air Cargo Committee (Manager, Air Service Development, Workforce Charters, Cargo & Logistics, Calgary Airport Authority)

Speaker: Shauna Bassett, Regional Director, Market Analysis, Boeing Commercial Aircraft

2:00pm – 3:00pm **Roundtable Discussion**

Moderator: Cindy Brown, Vice-Chair, Air Cargo Committee (Manager, Air Service Development, Workforce Charters, Cargo & Logistics, Calgary Airport Authority)

This session is an interactive discussion on the latest hot topics in air cargo such as the impact of tariffs on trade, escalation of fuel prices and labor shortages in logistics and supply chain. The Steering Group will also talk about collaboration/outreach with other associations.

3:00pm – 3:10pm **Closing Remarks**

Speaker: Bryan Schreiber, Chair, Air Cargo Committee (Manager, Air Cargo - Business Development, Columbus Regional Airport Authority)

5:00pm – 7:00pm **Exhibition Hall Grand Opening**

Mark Your Calendars!



<http://www.aircargoconference.com/>

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