



## JumpStart® Air Service Development Conference Agenda June 4 - 6, 2018 • Renaissance Cleveland Hotel • Cleveland, Ohio Grand Ballroom

### Monday, June 4, 2018

8:00am – 4:00pm **Registration**

8:00am – 9:00am **Networking Breakfast**

9:00am – 9:15am **Welcome & Opening Remarks**

Justin Meyer, Deputy Director of Aviation – Marketing & Air Service, Kansas City Aviation Department

Robert W. Kennedy, Director of Airports, Cleveland Hopkins International Airport

Joe Roman, President and Chief Executive Officer, Greater Cleveland Partnership

Kevin M. Burke, President and Chief Executive Officer, ACI-NA

9:15am – 10:00am **Keynote Address**

Introduction: Kevin M. Burke, President and Chief Executive Officer, ACI-NA

Speaker: Ankit Gupta, Vice President, Domestic Network Planning and Scheduling, United Airlines

10:00am – 10:15am **Networking Break**

10:15am – 11:00am **Session 1: Analyst Coverage**

Introduction: Lori Lynah, Director of Marketing & Air Service Development, Savannah/Hilton Head International Airport

Speaker: Helane Becker, Managing Director, Industrials/Consumer – Airlines, Cowen

11:00am – 12:00pm **Session 2: Manufacturer's Update**

Introduction: Todd Payne, Chief, Marketing & Air Service Development, Cleveland Hopkins International Airport

Speaker: James McBride, Managing Director, Marketing - The Americas, Boeing Commercial Airplanes

12:00pm – 1:30pm     **Networking Lunch**

1:30pm – 2:45pm     **Session 3: Airline Plane Talk Roundtable**

Moderator: Pat Rowe, Director, Air Service Development, Milwaukee Mitchell International Airport

Speakers: Lesley Conzelman, Senior Vice President, Sales and Distribution, OneJet  
Adam Decaire, Managing Director, Network Planning, Southwest Airlines  
Nicholas Haan, Director, Network Planning, Alaska Airlines  
Matt Holliday, Network Planning, Flair Air

2:45pm – 3:15pm     **Networking Break**

3:15pm – 4:15pm     **Session 4: Airport Plane Talk Roundtable**

Moderator: Howard Mann, Vice President, Campbell-Hill Aviation Group, LLC.

Speakers: Julien Carron, Associate Director, Global Market Development, Greater Toronto Airports Authority  
Kazue Ishiwata, Senior Manager, Air Service Development, Seattle-Tacoma International Airport  
Jamy Kazanoff, Assistant Director, Air Service Development, Austin-Bergstrom International Airport  
Kirk Lovell, Director of Air Service & Business Development, Myrtle Beach International Airport

4:15pm – 4:30pm     **Session 5: ACI-NA Air Service Committee Work Plan**

Speaker: Justin Meyer, Deputy Director of Aviation – Marketing & Air Service, Kansas City Aviation Department

## Host Airport Event – Rock & Roll Hall of Fame

**Monday, June 4, 2018**  
**Rock & Roll Hall of Fame**  
**Starting at 7:00pm**

***Open to all registered attendees***  
***Transportation will be provided***

***Prepare to ROCK!***

Cleveland is proud to host the 2018 ACI-NA JumpStart® Air Service Development Conference. This year's host event will be Monday night, June 4 at the world famous [Rock & Roll Hall of Fame](#). The Rock Hall will be closed to the public but open for the JumpStart® exclusive event night from 7:00pm to 11:00pm so please bring your conference badge and your appetite. We will have access to the 2018 inductee exhibits which include Bon Jovi, The Cars, Dire Straits, The Moody Blues, Nina Simone and Sister Rosetta Tharpe.

**Tuesday, June 5, 2018**

**08:30 - 09:30 – Networking Breakfast**

09:00 - 09:20 - One-on-One Meeting  
09:25 - 09:45 - One-on-One Meeting  
09:50 - 10:10 - One-on-One Meeting  
10:15 - 10:35 - One-on-One Meeting

**10:35 -10:55 – Networking Break**

10:55 - 11:15 - One-on-One Meeting  
11:20 - 11:40 - One-on-One Meeting  
11:45 - 12:05 - One-on-One Meeting  
12:10 - 12:30 - One-on-One Meeting

**12:30 - 13:30 – Networking Lunch**

13:30 - 13:50 - One-on-One Meeting  
13:55 - 14:15 - One-on-One Meeting  
14:20 - 14:40 - One-on-One Meeting  
14:45 - 15:05 - One-on-One Meeting

**15:05 - 15:25 – Networking Break**

15:25 - 15:45 - One-on-One Meeting  
15:50 - 16:10 - One-on-One Meeting  
16:15 - 16:35 - One-on-One Meeting  
16:40 - 17:00 - One-on-One Meeting

**17:15 - 18:30 – Networking Reception**

**Wednesday, June 6, 2018**

**08:30 - 09:30 – Networking Breakfast**

09:00 - 09:20 - One-on-One Meeting  
09:25 - 09:45 - One-on-One Meeting  
09:50 - 10:10 - One-on-One Meeting  
10:15 - 10:35 - One-on-One Meeting

**10:35 - 10:55 – Networking Break**

10:55 - 11:15 - One-on-One Meeting  
11:20 - 11:40 - One-on-One Meeting  
11:45 - 12:05 - One-on-One Meeting  
12:10 - 12:30 - One-on-One Meeting

**12:30 - 13:30 – Networking Lunch**

13:30 - 13:50 - One-on-One Meeting  
13:55 - 14:15 - One-on-One Meeting  
14:20 - 14:40 - One-on-One Meeting  
14:45 - 15:05 - One-on-One Meeting

**JumpStart Concludes**