



# SESSION 4: AIRPORT PLANE TALK ROUNDTABLE

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## CURRENT TRENDS

- Airlines continue to add routes across all airport sizes
- Both domestic and international traffic numbers continue to increase
- Airplane deliveries continue – some replacement, some net additions
- Airline competitive responses increasing
- Fuel creeping up, but not yet at a level or track where demand is suppressed
- Airline partnerships continue to evolve (investment, code sharing, joint ventures)
- Calls for airport investment in infrastructure
- Pilot shortage still impacting some market opportunities
- Marketing and promotion of air service

## AIRPORT HOT TOPICS

- Incentives (how do they vary across airport sizes?)
- New flights, larger aircraft (airport customer experience)
- Navigating facility needs for air service development (Public/Private options)
- CBP, CBSA, TSA (staffing, facility requirements)
- Stakeholders – when and how do I generate increased support from them?
- Creative uses of alternative data sources (traffic diversion)
- Understanding contracts in your market (GSA, military, gaming)
- Future of Small Community Air Service Development Program
- Different regulations between Canada and the U.S.
- Strategic planning

# Enduring Strategic Objectives

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- Customer and Community Value
- Operational Excellence
- Economic Sustainability
- Environmental Stewardship

# Low-cost Terminal

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- No jet bridges, no complex bag systems
  - Self-contained, includes 750 space parking lot, concessions
  - Repurposed an underutilized hangar
  - Must partner with TSA, FAA
- AUS example:** Private Partner developed facility and operates with long term lease
- Serving: Allegiant and Via Airlines**













THE

South

TERMINAL

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Austin-Bergstrom International Airport