



Network: ACI-NA
Password: airports19

Updated: September 14, 2019



2019 FINANCE COMMITTEE WORKSHOP AGENDA

September 15, 2019 • Tampa Convention Center • Tampa, FL

Room 24-25, 1st Floor

Sunday, September 15, 2019

7:30am – 7:00pm **Registration**

8:00am – 9:00am **Continental Breakfast**

9:00am – 9:10am **Opening and Welcoming Remarks**

Speaker: Catherine Kloepfer, Senior Vice President /Corporate Services & CFO, Winnipeg Airports Authority Inc., 2019 Chair, ACI-NA Finance Committee

Host Airport: Damian Brooke, Executive Vice President of Finance and Procurement, Tampa International Airport

9:10am – 10:10am **Session 1: State of the Airport and Airline Industry (1 CPE Credit)**

Moderator: Catherine Kloepfer, Senior Vice President /Corporate Services & CFO, Winnipeg Airports Authority Inc.

Speaker: Patrick Lucas, Head, Airport Business Analytics, Airports Council International (ACI) World State of the Airline Industry
Jesper Venema, Senior Statistician, The International Air Transport Association (IATA)

10:10am – 10:30am **Morning Networking Break**

- 10:30am – 11:00am **Session 2: Capital Market Update (0.5 CPE Credit)**
- Speakers: John Coan, Managing Director, Piper Jaffray
Peter Stettler, Principal, Municipal Credit Analyst | Fixed Income Services, Piper Jaffray & Co.
- 11:00am - 11:30am **Session 3: Summary of the Annual ACI-NA Financial Benchmarking Survey (0.5 CPE Credit)**
- Speaker: Michael Hill, Chief Financial Officer, Charlotte Douglas International Airport
- 11:30am – 12noon **Session 4: FAA Update (0.5 CPE Credit)**
- Moderator: Greg Richardson, Assistant General Manager, City of Atlanta Department of Aviation, Hartsfield-Jackson Atlanta International Airport
- Speaker: Kirk Shaffer, Associate Administrator for Airports, FAA
- 12noon – 1:00pm **Networking Lunch**
- 1:00pm – 2:30pm **Session 5: How to Maximize Gate Utilization? (1.5 CPE Credits)**
- Moderator: Sylvia Ambrogio, Airport Chief Administrative Officer, Finance & Administration, Department of Airports, Sacramento County Airport System
- Speakers: Scott Brickner, Vice President, Chief Financial Officer, San Diego County Regional Airport Authority
Kathleen Sharman, CFO, Greater Orlando Aviation Authority
Spencer D. Stewart, Director of Sales, Aviation GCR Inc.
Ian Winton, General Manager, Operational Planning, The Calgary Airport Authority
- 2:30pm – 3:00pm **Afternoon Networking Break**
- 3:00pm – 4:15pm **Session 6: Roundtable with Rating Agencies (1.5 CPE Credits)**
- Moderator: Andy Rountree, Vice President for Finance and Chief Financial Officer, Metropolitan Washington Airports Authority
- Speakers: Kurt Krummenacker, Senior Vice President / Manager, Americas Project and Infrastructure Finance, Moody's Investors Service
Jeffrey Lack, Director, Global Infrastructure & Project Finance, Fitch Ratings
Bhavini Patel, Director, S&P Global (Sovereign & International Public Finance Ratings)
Harvey Zachem, Managing Director, Public Finance, Kroll Bond Rating Agency
- 4:15pm - 4:20pm **Closing Remarks**
- Speaker: Sylvia Ambrogio, Airport Chief Administrative Officer, Finance & Administration, Department of Airports, Sacramento County Airport System; 2019 Vice Chair, ACI-NA Finance Committee
- 4:20pm - 5pm **Finance Committee Steering Group Meeting (Steering Group Members only)**

5:00pm – 7:00pm

Exhibition Hall Grand Opening

Continuing Professional Education (CPE) Information

Conference workshops are all Group-Live.

Not all of the sessions at this conference are eligible for CPE credits. Please check the individual session you wish to attend to ascertain the number of credits available.

Conference Learning Objectives:

Participants will be able to:

- Determine business practices favorable to an airport's business relationships with airlines.
- Identify financial impacts of existing and proposed federal policies.
- Determine potential impacts due to capital market changes.
- Apply global best practices in airport management.
- Apply strategic planning methods and identify performance management improvements.

Course Level: The course level is intermediate. Conference workshops are designed for individuals with a basic understanding of airport industry concepts and issues.

Prerequisite: Basic knowledge about airport business and financial management.

Advance Preparation: None

Conference participants are eligible to receive up to 5.5 hours of Finance CPE credits.



ACI-NA is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its website: www.nasbaregistry.org.

For more information regarding administrative policies such as refunds, cancellation and complaints, please contact Liying Gu at lgu@aci-na.org.

Mark Your Calendars!

**2020 Business of Airports Conference
June 7-10, 2020
Scottsdale, AZ**