



Network: hyatt\_meetings  
Password: airports18

Agenda as of December 4, 2018



## International Aviation Issues Seminar Agenda

*(Topics and times subject to change without notice)*

**December 6-7, 2018**

**Grand Hyatt, Washington, D.C.**

**Sponsor:**



### Thursday, December 6, 2018

8:30 am – 2:00 pm      **Registration**

8:30 am – 9:00 am      **Continental Breakfast**

9:00 am – 9:45 am      **Welcome and Opening Remarks**

Moderator: Charles Goedken  
Chair, ACI-NA Facilitation Committee  
Senior Manager, Operational Readiness and Airport Transition  
Seattle-Tacoma International Airport

#### **CBP Update: Current Operations and Future Opportunities**

*International air travel to and from the U.S. continues to grow putting more strain on CBP as it looks to modernize its technological infrastructure and its processes all while executing on its core mission of protecting the U.S. and facilitating legitimate travel and trade. Hear from Dan Tanciar on the latest initiatives and programs underway at the agency to continue to meet the needs of the country.*



Speaker: Dan Tanciar  
Deputy Executive Director  
Planning, Program Analysis and Evaluation  
Entry/Exit Transformation  
Office of Field Operations  
U.S. Customs and Border Protection

9:45 am – 10:30 am **Global Airline Trends and Impacts**  
*The international commercial aviation sector continues to grow and evolve, with new models and changes impacting airports of all sizes. Hear from an industry expert on the latest airline trends from regions around the world and what that means for traffic in 2019 and beyond.*

Speaker: Mike Lopez  
Vice President  
Seabury Consulting

10:30 am – 10:45 am Networking Break

10:45 am – 11:30 am **Beyond Preclearance Initiative: Facilitating Efficient Movement between the U.S. and Canada**  
*A multi-modal coalition of U.S. and Canadian interests have come together this year to advance an agenda of identifying opportunities for greater efficiency, harmonization and increased trade and travel between the two countries and the rest of the world. Learn about key short-term and long-term visions for success during this session.*

Speaker: Solomon Wong  
President & CEO  
InterVISTAS Consulting Inc.

11:30 am – 12:15 pm **Travel Trends and the View from the Destination Marketing Organizations**  
*Air service development professionals spend considerable time looking at data and trends in travel patterns and demand. Colleagues from local Destination Marketing Organizations (DMO) may be looking at data beyond what airports typically explore. Hear from some DMO representatives about the key points they're looking at and what it is telling them about the future of international air travel.*

Moderator: Vicki Jaramillo  
Senior Director, Air Service Development and Marketing  
Greater Orlando Aviation Authority

Speakers: Theresa Belpulsi  
Vice President, Tourism  
Destination DC  
  
Antonette Eckert  
Senior Director, Global Tourism Development  
San Francisco Travel

12:15 pm – 1:30 pm **Networking Lunch**



- 1:30 pm – 2:15 pm      **The Future of Bilateral Aviation Agreements**  
*With over 125 Open Skies Agreements negotiated between the U.S. and the rest of the world, the challenge for the U.S. now is to continue to expand liberalized air service agreements while navigating global political and economic changes. Hear from key U.S. government officials on their perspective for the future of U.S. air service relations with key markets around the globe.*
- Moderator: Bryan Dietz  
Chair, ACI-NA U.S. International Air Service Program  
Vice President, Air Service Development  
Allegheny County Airport Authority
- Speaker: The Honorable Joel Szabat  
Assistant Secretary for Aviation and International Affairs  
U.S. Department of Transportation
- 2:15 pm - 4:45 pm      **Airline Updates**  
*In this part of the seminar, three leading air carriers present the latest updates from their companies to include route and network developments, commercial strategies and customer service enhancements.*
- 2:15 pm – 2:45 pm      **Air China & the North American-Chinese Marketplace**
- Moderator: Bradley Rubinstein  
Manager, Industry and Regulatory Affairs  
The Port Authority of New York & New Jersey
- Speaker: Dr. Zhihang Chi  
Vice President & General Manager, North America  
Air China Limited
- 2:45 pm – 3:00 pm      Networking Break
- 3:00 pm – 3:45 pm      **Update from American Airlines**
- Moderator: Howard Mann  
Vice President  
Campbell-Hill Aviation Group, LLC
- Speaker: Vasu Raja  
Vice President of Planning  
American Airlines
- 3:45 pm – 4:15 pm      **Aer Lingus Update**
- Moderator: Kazue Ishiwata  
Senior Manager, Air Service Development  
Seattle-Tacoma International Airport / Port of Seattle
- Speaker: Bill Byrne  
Vice President, Global Sales  
Aer Lingus



Network: hyatt\_meetings  
Password: airports18

Agenda as of December 4, 2018

4:15 pm – 4:45 pm **Icelandair Update for North America**

Moderator: Carol Hewitt  
Director, Route Development  
Edmonton International Airport

Speaker: Egill Almar Ágústsson  
Director of Network Planning and Scheduling  
Icelandair

4:45 pm – 5:00 pm **Conclusion & Wrap-Up**

Bryan Dietz  
Chair, ACI-NA U.S. International Air Service Program  
Vice President, Air Service Development  
Allegheny County Airport Authority

6:30 pm – 8:30 pm **ACI-NA Annual Holiday Reception**

*Join fellow seminar attendees, ACI-NA airport and associate members, staff, friends, and partners for a toast to a successful year and the promise of a wonderful and productive year ahead.*

## Friday, December 7, 2018

8:30am – 10:30am **U.S. International Air Service Program (breakfast served starting at 8:00 am)**  
**(Open to USIASP Members Only)**

10:30am – 12:30pm **ACI-NA Facilitation Committee**  
**(Open to ACI-NA Members Only)**