

As of September 12, 2017

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AIR CARGO COMMITTEE MEETING AGENDA

September 17, 2017 • Room 203B, Fort Worth Convention Center • Fort Worth, TX

Thank you to our host airport:



Sunday, September 17, 2017

9:00am – **Welcome and Opening Remarks**

9:10am Andy Lyall, Chair, Air Cargo Committee (Manager, Air Service Development Cargo, Halifax Stanfield International Airport)

9:10am – **Driving Air Cargo Business in Texas**

10:30am Moderator: Douglas Bañez, Associate Member Representative, Air Cargo Committee (Managing Director, Hubpoint Strategic Advisors, LLC)

Speakers:

- Milton De La Paz (Vice President, Airline Relations, Dallas/Fort Worth International Airport)
- Kerry Galegher (President, AirLogistix)
- Susan Parker (Senior Account Manager, AA Cargo)

A panel of regional experts will discuss what's driving air cargo growth in the Lone Star State and how airports and their cargo communities are enabling and benefitting from further development of this important business. From e-commerce to perishables, high-tech to NAFTA - join us to understand perspectives on the opportunities and challenges for Texas air cargo and how lessons learned may also apply to other North American airports.

10:30am – **Networking Break**

11:00am

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11:00am – **ACI-NA Air Cargo Committee Working Group Update and Discussion**
11:30am Moderator: Andy Lyall, Chair, Air Cargo Committee (Manager, Air Service Development Cargo, Halifax Stanfield International Airport)

Speakers:

- Douglas Bañez –Air Cargo Data Working Group
- Andy Lyall –Flying Typers Working Group
- Bryan Schreiber – Discussion on young professional engagement

11:30am – **ACI-NA Air Cargo Committee 2018 Projects**
12:00pm Moderator: Michael Webber (Associate Vice President, Landrum & Brown)

The Air Cargo Committee will be undertaking a number of initiatives in 2018 that will require the participation of a number of volunteers. There are two main project areas.

The first is an update of the Air Cargo Guide. This has become the handbook of airport cargo professionals. Like anything else elements become dated and require a reexamination of the narrative to ensure that the thinking reflects modern practice and policy. The second project area is “New Issues”. The Steering Group, through a survey of ACI-NA member airports, determined that there are three issues with broad industry implications and applicability to virtually every airport with a cargo operation:

1. Cargo handling operations
2. The impact of e-commerce
3. Fees and revenues attributable to cargo operations

12:00pm – **Lunch** (200 Level Concourse)
1:00pm

1:00pm – **Roundtable Discussion**
2:25pm Moderator: Bryan Schreiber, Vice-Chair, Air Cargo Committee (Business Development Manager, Air Cargo, Columbus Regional Airport Authority)

This session is an interactive discussion on the latest hot topics in air cargo such as how to handle the influx of international e-commerce business and the investment and management of air cargo facilities and infrastructure.

2:25pm - **Wrap-up and Adjourn**
2:30pm

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